

TRADING RESULTS 4Q 2021

77.8 billion roubles +27%

 Rusagro's sales*
before intersegment
eliminations

31.3 billion roubles +24%

 Sales of
Oil & Fat segment

11.2 billion roubles +17%

 Sales of
Meat segment

12.2 billion roubles +74%

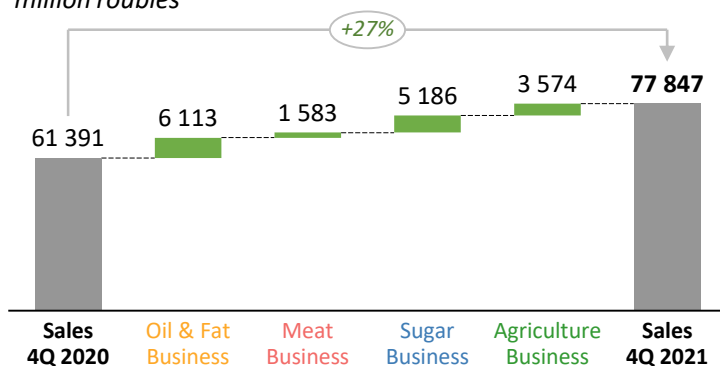
 Sales of
Sugar segment

23.2 billion roubles +18%

 Sales of
Agriculture segment

Rusagro's sales* change in 4Q 2021 in comparison to 4Q 2020

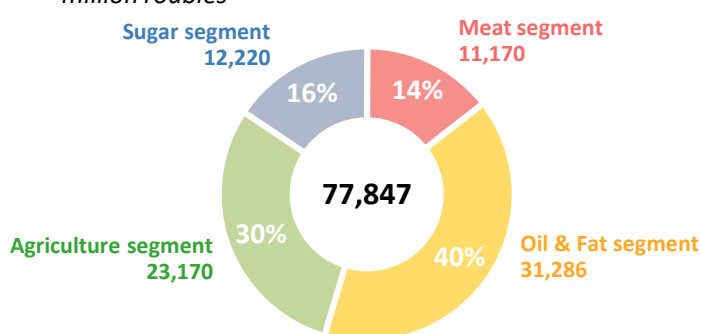
million roubles



In 4Q 2021 consolidated sales before intersegment eliminations increased YoY by 27% to 77.8 billion roubles. All business segments of Rusagro showed growth. Sugar segment and Oil & Fat segments experienced the greatest increase in sales numbers – 74% (+5.2 billion roubles) and 24% (+6.1 billion roubles) respectively.

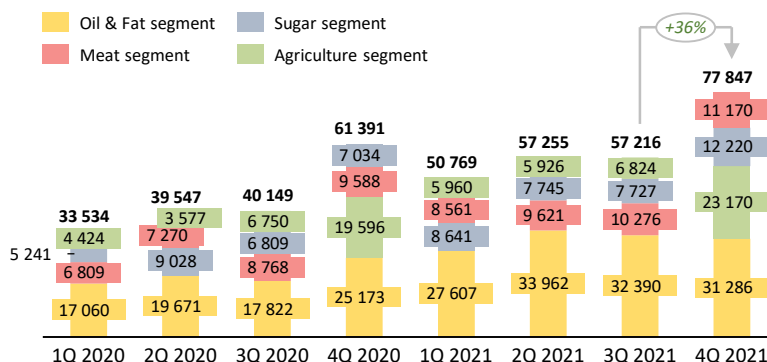
Rusagro's 4Q 2021 sales* structure

million roubles



In 4Q 2021 Oil & Fat and Agriculture segments contributed the most of total sales* (40% and 30%) with sales amounted to RUB 31.3 billion and RUB 23.2 billion. Sugar segment accounted for 16% (RUB 12.2 billion) of total Company's sales, and Meat segment – for 14% (RUB 11.2 billion).

Rusagro's quarterly sales* in 2020-2021



In comparison to 3Q 2021 consolidated sales before intersegment eliminations in 4Q 2021 increased by 36%. Agriculture and Sugar segments' sales jumped significantly from quarter to quarter. Their sales grew by 240% from 6.8 to 23.2 billion roubles and by 58% from 7.7 to 12.2 billion roubles respectively.

* Sales before intersegment eliminations and account for other sales.

Notes: 1) Results of Oil and Fat business include sales of dairy products including eliminations within the segment; 2) Sales of Oil and Fat and Agriculture segments in 2Q and 3Q 2020 have been corrected in accordance with audited 2020 Financial Results.

OIL & FAT SEGMENT 4Q 2021

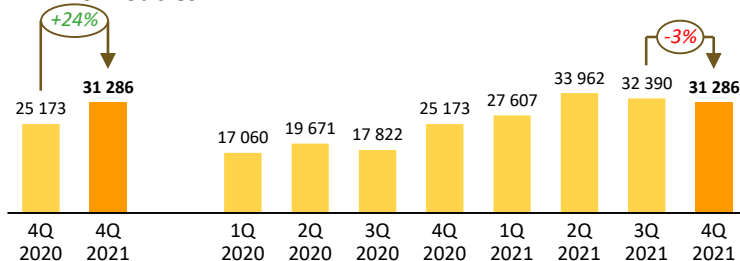
31.3 billion roubles +24%
Sales 4Q YoY

408 thsd tonnes -7%
Sales volume of oil
& fat and dairy
products 4Q YoY

165 thsd tonnes -12%
Production volume of
crude oil 4Q YoY

Sales of Oil & Fat segment

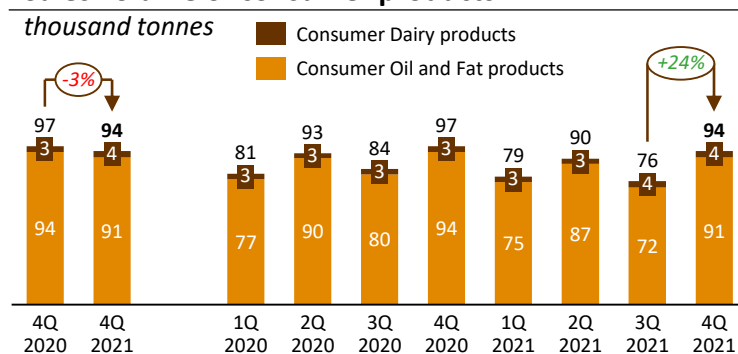
million roubles



In 4Q 2021 in comparison to 4Q 2020 sales of Oil & Fat segment increased by **24% (+RUB 6.1 billion)** – to up to **RUB 31.3 billion**. Revenue of the segment includes sales of consumer and industrial oil and fat and dairy products.

Sales volume of consumer products

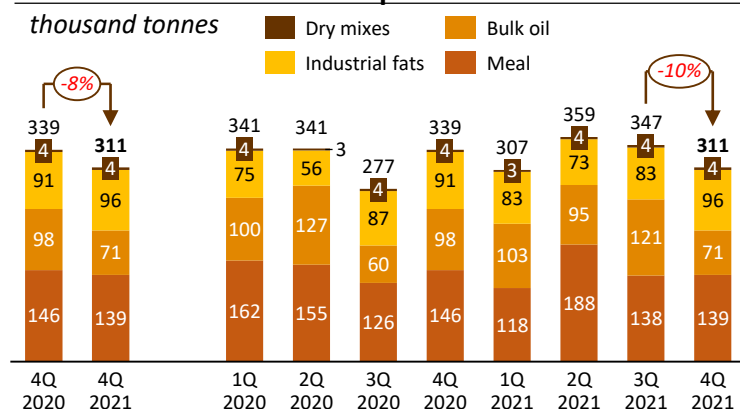
thousand tonnes



In 4Q 2021 sales volume of all key consumer products categories of Rusagro's Oil & Fat segment (bottled oil, consumer margarines, mayonnaise and mayonnaise based sauces, cheeses, spreads, butter and cream) reached **94 thousand tonnes (-3% YoY)**.

Sales volume of industrial products

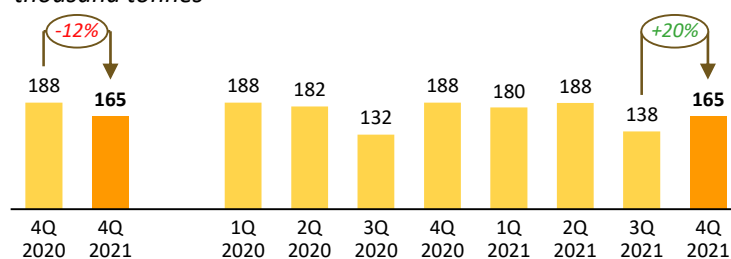
thousand tonnes



Sales volume of industrial products of Oil & Fat segment in 4Q 2021 reached **311 thousand tonnes (-8% YoY)**. Sales volume of bulk oil dropped by **27%** and sales of meal reduced by **5%**, which was partly compensated by improved sales volume of industrial fats **(+6%)**.

Production of Crude vegetable oil

thousand tonnes



Volumes of crude oil production in 4Q 2021 in comparison to the same period of the previous year reduced by **12%** to up to **165 thousand tonnes**.

MEAT SEGMENT 4Q 2021

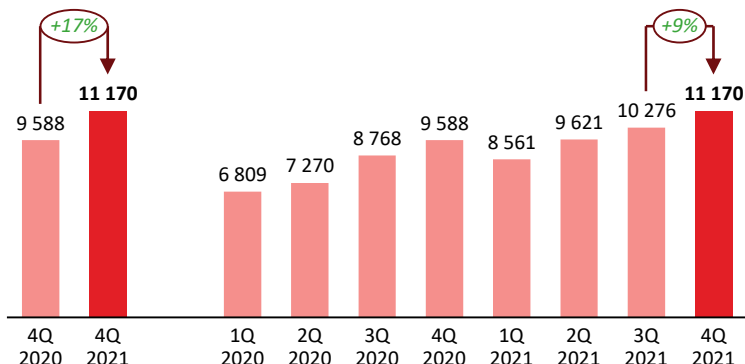
11.2 billion roubles +17%
Sales 4Q YoY

67 thsd tonnes -6%
Sales volume of
pork products 4Q YoY

82 thsd tonnes -4%
Production volume
of pork in liveweight 4Q YoY

Sales of Meat segment

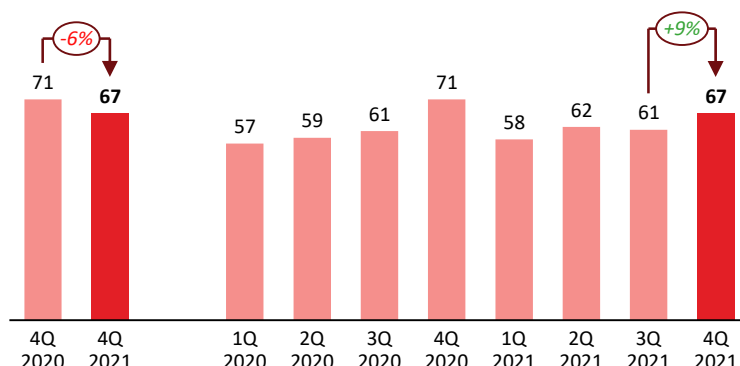
million roubles



In 4Q 2021 in comparison to the same period of 2020 sales of Meat segment increased by **17%** to **RUB 11.2 billion**. Revenue of the segment includes sales of processed pork products (carcass, large cuts, consumer pork products, offal), products of rendering plant and livestock.

Sales volume of pork products

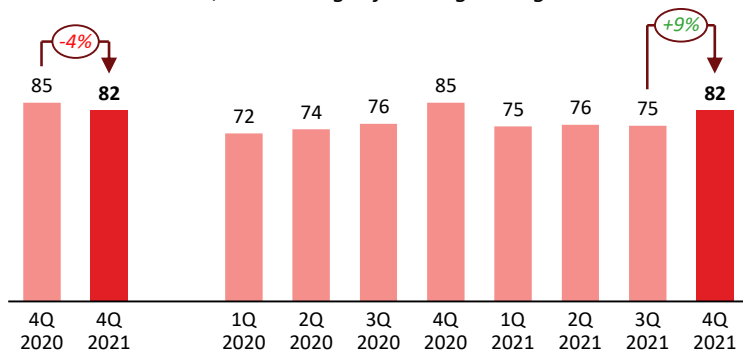
thousand tonnes



In 4Q 2021 in comparison to the same period of 2020 sales volume of pork products decreased by **6%** to up to **67 thousand tonnes**. The drop was mostly caused by lower sales volume of livestock (**-43% or 6 thousand tonnes**), which was partly compensated by the rise in sales volume of carcass (**+23% or 3 thousand tonnes**).

Production of pigs

thousand tonnes, in live weight for slaughtering



In 4Q 2021 Rusagro produced **82 thousand tonnes** of livestock, which was **4%** lower than in 4Q of the previous year.

SUGAR SEGMENT 4Q 2021

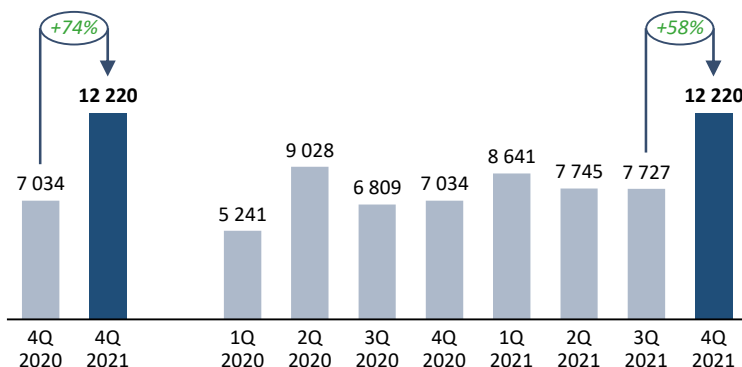
12.2 billion roubles +74%
Sales 4Q YoY

228 thsd tonnes +61%
Sales volume of sugar 4Q YoY

583 thsd tonnes +20%
Production volume of sugar 4Q YoY

Sales of Sugar segment

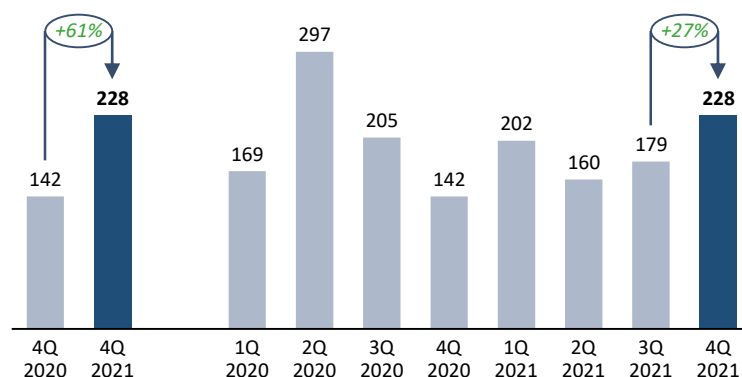
million roubles



In 4Q 2021 in comparison to the same period of the previous year sales of Sugar segment increased by **74%** to up to **RUB 12.2 billion**. Revenue of the segment includes sales of sugar, as well as by-products such as pulp and betaine, and other consumer products (cereals).

Sales volume of sugar

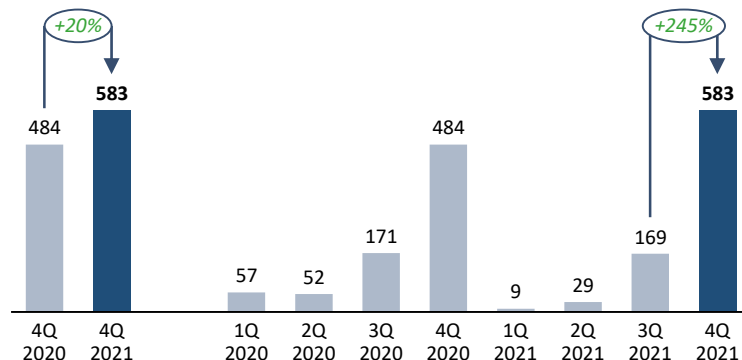
thousand tonnes



In 4Q 2021 Rusagro increased sugar sales volume by **61% YoY** to up to **228 thousand tonnes**.

Production of sugar

thousand tonnes



In 4Q 2021 Rusagro produced **583 thousand tonnes** of sugar, which is **20%** more than during the same period of the previous year.

AGRICULTURE SEGMENT 4Q 2021

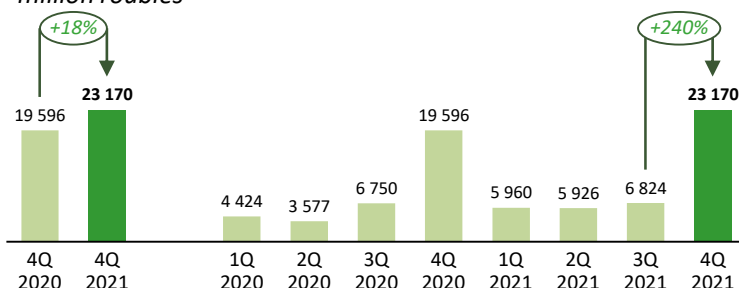
23.2 billion roubles **+18%**
Sales 4Q YoY

422 thsd tonnes **-33%**
Sales volume of grain and oil crops 4Q YoY

2 869 thsd tonnes **+35%**
Sales volume of sugar beet 4Q YoY

Sales of Agriculture segment

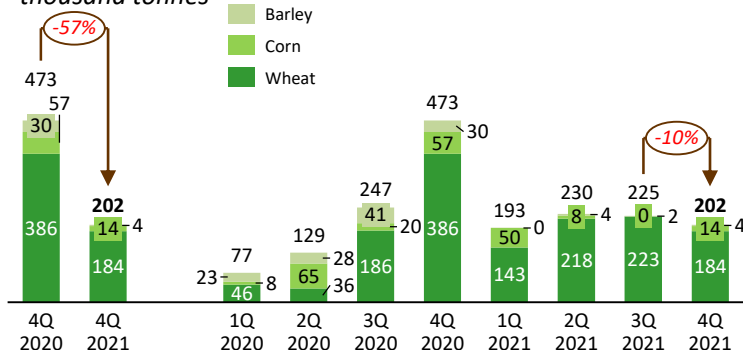
million roubles



In 4Q 2021 in comparison to the same period of 2020 sales of Agriculture segment increased by **18%** to **RUB 23.2 billion**. Revenue of the segment includes sale of grain and oil crops, sugar beet and some other crops in minor amounts.

Sales volume of grain crops

thousand tonnes

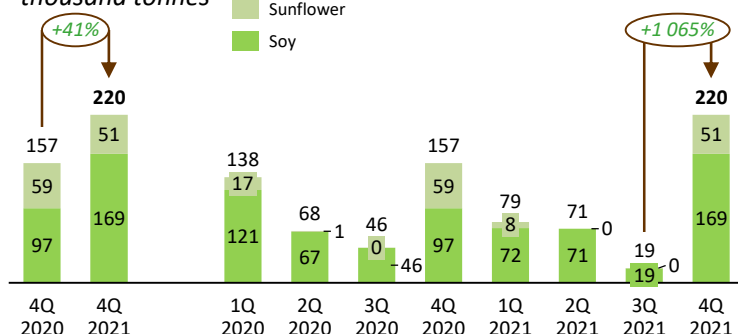


Sales volume of grains in 4Q 2021 reached **202 thousand tonnes**, which is **57%** lower than in 4Q 2020. The drop was attributable to decrease of wheat sales volume by **201 thousand tonnes (-52%)**. Sales volume of corn and barley dropped by **43 and 26 thousand tonnes (-76% and -88% respectively)**.

In season-2021/2022 Rusagro harvested **872 thousand tonnes** of grains (-27% in comparison to the previous season).

Sales volume of oil crops

thousand tonnes

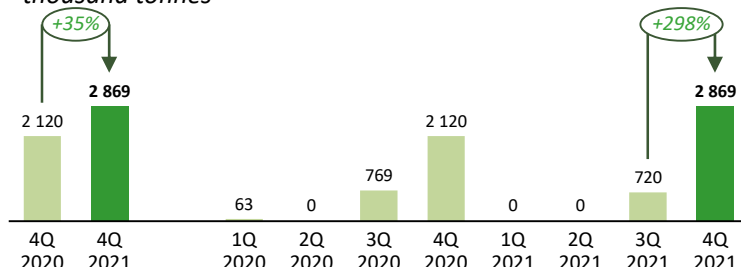


In 4Q 2021 in comparison to the same period of 2020 sales volume of oil crops rose by **41%** to **up to 220 thousand tonnes** due to higher sales volume of soybeans (**+73% or +71 thousand tonnes**).

In season-2021/2022 Rusagro harvested **408 thousand tonnes** of oil crops (+17% in comparison to the previous season).

Sales volume of sugar beet

thousand tonnes



In 4Q 2021 in comparison to the same period of 2020 sales volume of sugar beet jumped by **35%** to **up to 2 869 thousand tonnes**.

In season-2021/2022 Rusagro harvested **3 674 thousand tonnes** of sugar beet (+27% in comparison to the previous season).

TRADING RESULTS 12M 2021

243.1 billion roubles **+39%**

 Rusagro's sales*
before intersegment
eliminations

4Q YoY

125.2 billion roubles **+57%**

 Sales of
Oil & Fat segment

4Q YoY

39.6 billion roubles **+22%**

 Sales of
Meat segment

4Q YoY

36.3 billion roubles **+29%**

 Sales of
Sugar segment

4Q YoY

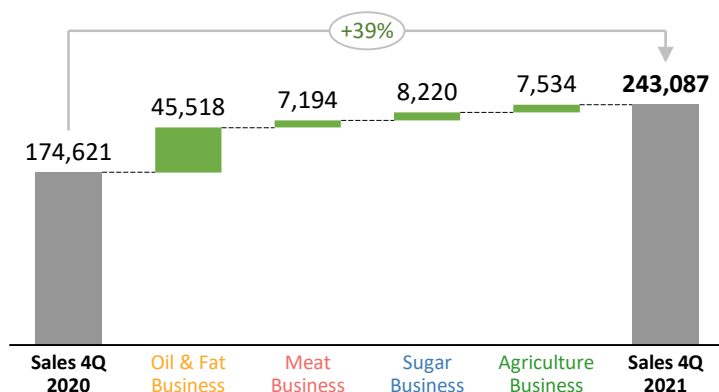
41.9 billion roubles **+22%**

 Sales of
Agriculture segment

4Q YoY

Rusagro's sales* change in 12M 2021 in comparison to 9M 2020

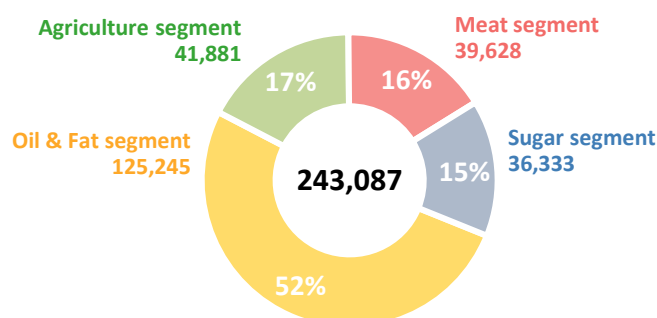
million roubles



In 12M 2021 consolidated sales before intersegment eliminations increased YoY by 39% to 243.1 billion roubles. All business segments of Rusagro showed growth. Oil and Fat showed the greatest growth (+57% or RUB 45.4 billion).

Rusagro's 12M 2021 sales* structure

million roubles



In 12M 2021 Oil & Fat segment contributed the highest share of total sales* (52%). Its sales amounted to RUB 125.2 billion. Agriculture segment accounted for 17% of (RUB 41.9 billion) Company's total sales, Meat segment – for 16% (RUB 39.6 billion) and Sugar segment – for 15% (RUB 36.3 billion).

* Sales before intersegment eliminations and account for other sales. ** Including 47 thousand hectares of fallow in Saratov region.

Notes: 1) Results of Oil and Fat business include sales of dairy products including eliminations within the segment; 2) Sales of Oil and Fat and Agriculture segments in 2Q and 3Q 2020 have been corrected in accordance with audited 2020 Financial Results.