

# ROS AGRO PLC

## Presentation for Investors

1 Half 2013



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# Summary Key Indicators (IFRS)



1H 2013 vs. 1H 2012

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# Summary key indicators (IFRS)

## Net revenue, EBITDA (Actual 1H 2013 vs Actual 1H 2012)

### Comments

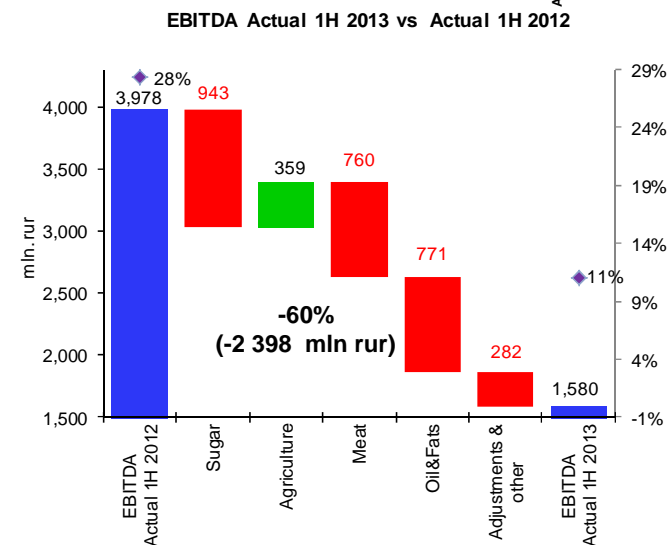
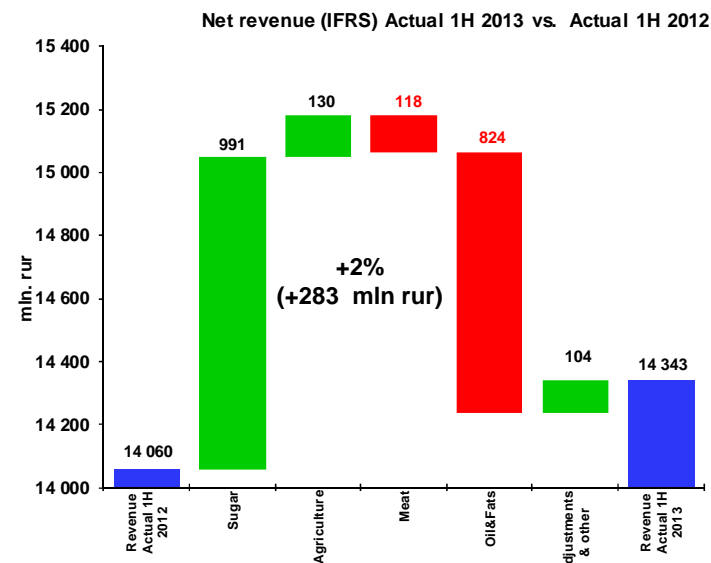
#### Net Revenue increased by 283 mln rur (+2%) due to:

- Sugar sales increased by 991 mln rur (+16%) due to sales volume growth partially offset by drop in sales prices.
- Meat sales decreased by 118 mln rur (-4%) due to drop in sales prices that was partly compensated by increase in sales volume.
- Oil&Fats sales decreased by 824 mln rur (-19%) mainly due to decrease in sales volume of Samara oil plant. The decrease in raw oil sales volumes was partially eliminated by growth of sales prices.
- Agriculture grew by 130 mln rur (+12%). Agriculture 3rd party sales, which is actually effect the consolidated sales, grew by 173 mln rur (+36%).

For more details, look "Business overview by divisions (IFRS)" section

- EBITDA margin decreased from 28% in 1H 2012 to 11% in 1H 2013.
- EBITDA decreased by 2 398 mln rur or 60%.
- All divisions except Agriculture showed decrease in EBITDA.

For more details, look "Business overview by divisions (IFRS)" section



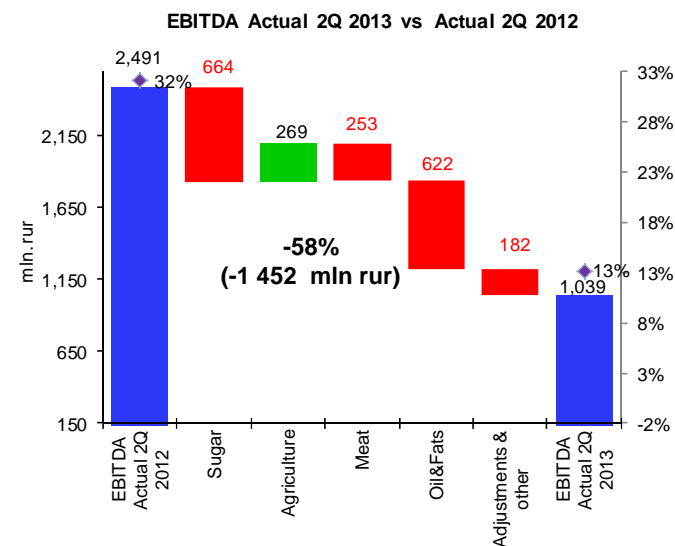
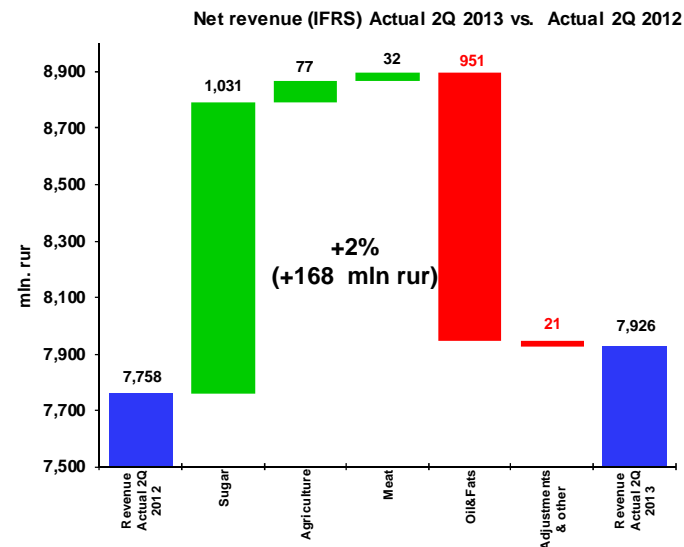
## Summary key indicators (IFRS)

### Net revenue, EBITDA (Actual 2Q 2013 vs Actual 2Q 2012)

#### Comments

#### Net Revenue increased by 168 mln rur (+2%) due to:

- Sugar sales increased by 1 031 mln rur (+29%) due to sales volume growth partially offset by drop in sales prices.
  - Meat sales slightly increased by 32 mln rur (+2%) due to the opposite dynamics caused by increase in sales volume and drop in sales prices.
  - Oil&Fats sales decreased by 951 mln rur (-37%) mainly due to decrease in sales volume of Samara oil plant. The decrease in raw oil sales volumes was partially eliminated by growth of sales prices.
  - Agriculture sales grew by 77 mln rur (+28%) due to increased sales volumes and prices (except for price on corn).
- EBITDA margin decreased from 32% in 1H 2012 to 13% in 1H 2013.
  - EBITDA decreased by 1 452 mln rur or 58%.
  - All divisions except Agriculture showed decrease in EBITDA.

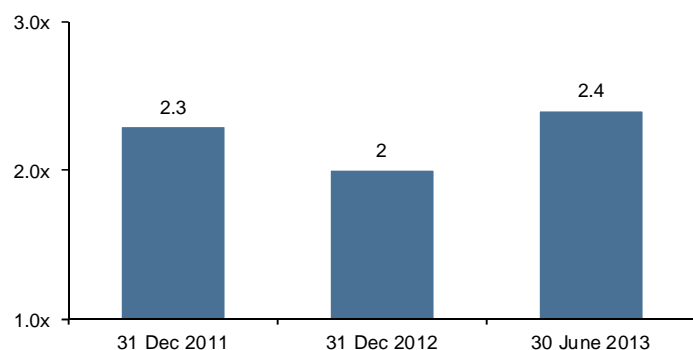


## Summary key indicators (IFRS) Debt profile (as of 30 June 2013)

### Comments

- Gross debt decreased by 9 620 mln rur (-20%) to 38 920 mln rur.
- Net debt decreased by 2 087 mln rur (-12%).
- In 1H 2013 Company continued to enjoy benefits from the State Agriculture subsidies program. 763 million rubles of subsidies received covered 40% of gross interest expense. Interest income increase by 118% up to 1 160 million rubles.
- 94% of total gross debt is subsidized.
- Net Debt / Adjusted EBITDA ratio increased by 0.4 and stood at 2.4.
- The company maintained healthy debt structure, 58% of net debt relates to amounts with more than 3 years maturity
- Major banks (gross debt): Sberbank (57%), Alfa bank (22%), Credit Bank of Moscow (13%) and other (8%).
- The company's average interest rate (net of subsidies): 2.27% for gross debt and -6.24% (income) for Net Debt. (31 December 2012: 2.58% and -6.77% respectively)
- Sugar capex projects were done on time and within budget. The last six sites of Tambov Bacon will be completed in 3Q 2013, all other sites have been completed by the end of June. Launch of the feed mill was deferred by 6 months and will take place in 3Q.

Net debt / LTM EBITDA



### Debt position and liquidity management

in RR million	31 December 2012	30 June 2013	% change
<b>Gross debt</b>	<b>48,540</b>	<b>38,920</b>	-20%
Short term borrowings	24,414	19,565	-20%
Long term borrowings	24,126	19,355	-20%
<b>Net debt</b>	<b>17,257</b>	<b>15,170</b>	-12%
Short term borrowings, net	(2,379)	(2,858)	20%
Long term borrowings, net	19,636	18,027	-8%
<b>Adjusted EBITDA (LTM)</b>	<b>8,781</b>	<b>6,384</b>	-27%
<b>Net debt/ Adjusted EBITDA (LTM)</b>	<b>2.0</b>	<b>2.4</b>	

### Net finance expense

in RR million	Six months ended		% change
	30 June 2012	30 June 2013	
<b>Net interest expense</b>	<b>(530)</b>	<b>(1,140)</b>	115%
Gross interest expense	(1,022)	(1,903)	86%
Reimbursement of interest expense	492	763	55%
<b>Interest income</b>	<b>533</b>	<b>1,160</b>	118%
<b>Other financial expenses, net</b>	<b>-</b>	<b>(6)</b>	-
<b>Total net finance expense</b>	<b>3</b>	<b>14</b>	367%

### CAPEX program 1H 2013 vs. 1H 2012\*

Business division	mln rur			
	1H 2012	1H 2013	difference	
Sugar	339	266	-73	-22%
Oil & Fat	40	118	78	198%
Agro	557	527	-30	-5%
Meat	2 661	775	-1,923	-71%
Others	5	7	2	35%
<b>TOTAL:</b>	<b>3 601</b>	<b>1 693</b>	<b>-1,946</b>	<b>-53%</b>

\* Cash flows from investing activities (Purchases of property, plant and equipment and purchases of inventories intended for construction). In presentation 1H 2012 total was 2 921 mln rur, because includes only purchases of property, plant and equipment.

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# Business overview by divisions (IFRS)



1H 2013 vs. 1H 2012

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# Sugar

## Key indicators Actual 1H 2013 vs Actual 1H 2012 (IFRS)

### Comments

#### Sales (+991 mln rur, 16%):

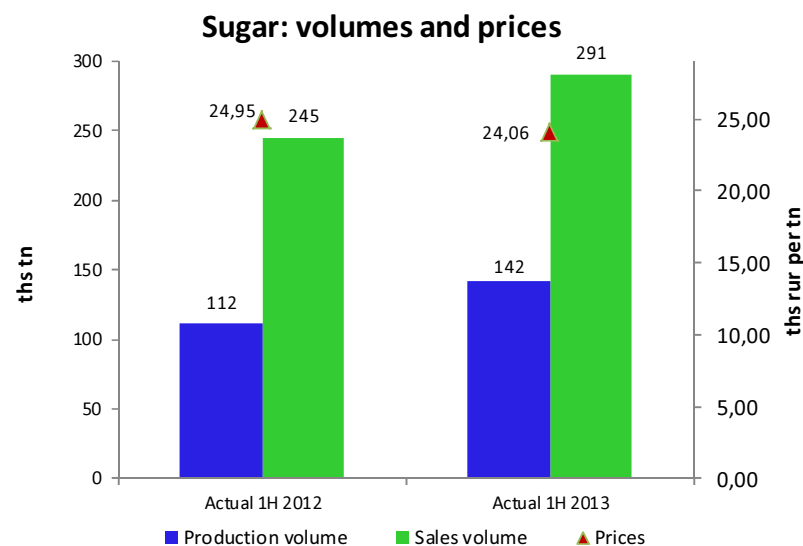
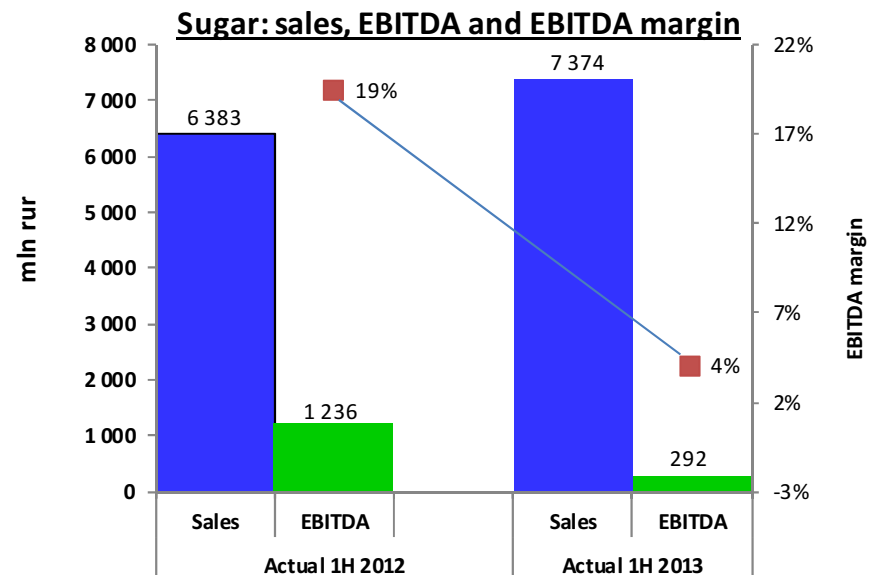
The positive factor is the increase of sales of cane sugar from 0 ths tn in 1H 2012 to 96 ths tn in 1H 2013

The negative factors are:

- reduction of beet sugar sales volume by 21% (-51 ths tn.)
- reduction of sugar price by 4% (-0.9 ths rur per tn).

#### EBITDA (-943 mln rur, -76%, margin -15%):

- Mainly driven by negative changes in cost of sales (47% increase) as result of decrease in sugar beet conversion ratio for harvest of 2012 compared to harvest of 2011 and by increase in production volume of cane sugar in 1H 2013 (that has higher costs per unit compared to sugar beet).
- Negative effects described were partially compensated by increase in profit from economic hedge of raw sugar (+79 mln rur)



### Sugar sales volume: breakdown by seasons

Item	Sugar			Variances	
	Actual 1H 2012	Actual 1H 2013	Actual vs Previous		
			Units	%	
<b>Sales volume, ths tn</b>	245	291	45	19	
Beet sugar	245	195	(51)	(21)	
beet sugar (production of previous year)	245	176	(69)	(28)	
purchased beet sugar	-	18	18	-	
Cane Sugar	-	96	96	-	



# Meat

## Key indicators Actual 1H 2013 vs Actual 1H 2012 (IFRS)

### Comments

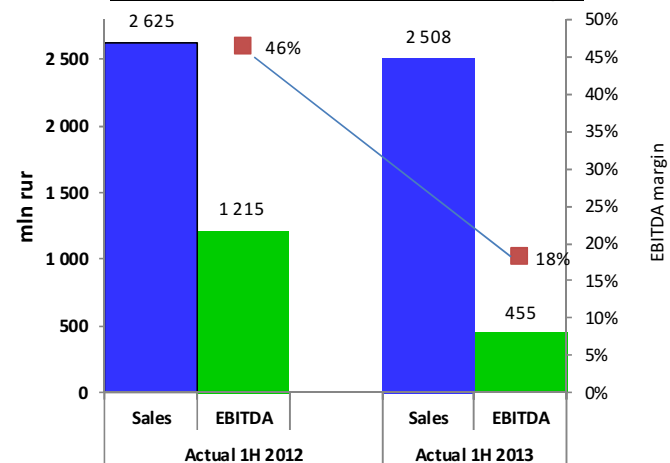
#### Sales (-118 mln rur, -4%):

- price of pigs decreased by 25,1 ths rur/tn (-31%) from 81,6 ths rur/tn to 56,6 ths rur/tn;
- sales volume of livestock pigs rose by 14,9 ths tn (+52%) from 28,8 ths tn to 43,8 ths tn as a result of launching new pig breeding facilities;
- sales volume of mixed fodder declined by 26,0 ths tn. (-100%) due to the increase of internal consumption.

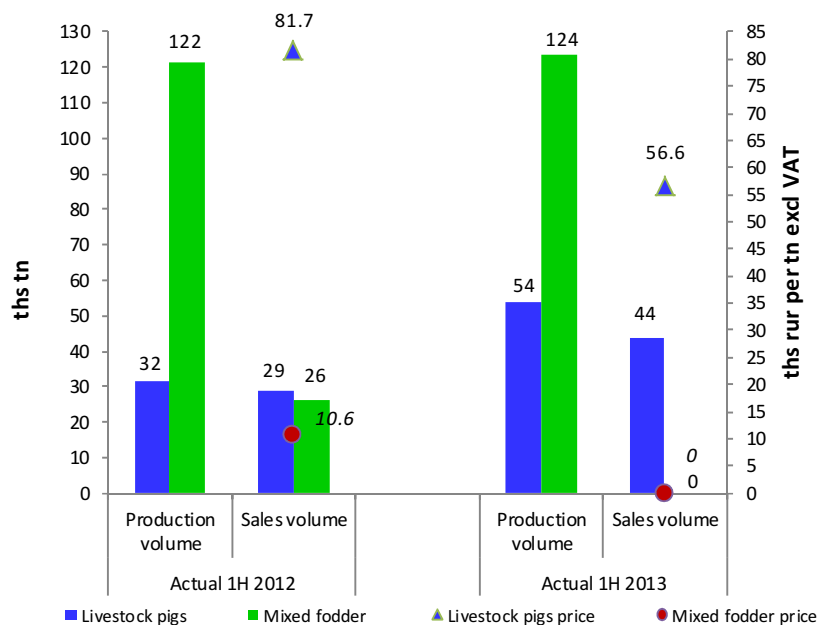
#### EBITDA (-760 mln rur, -63%, margin -28%) mainly due to:

- decrease in gross profit -1 136 mln rur (excl. revaluation of pigs) as a result of drop in sales prices and increase in feed costs due to higher grain prices;
- increase in losses of Tambov Bacon (from -49 mln rur to -167 mln rur), greenfield project in the Meat segment, which started sales of consumable livestock in Q4 of 2012.

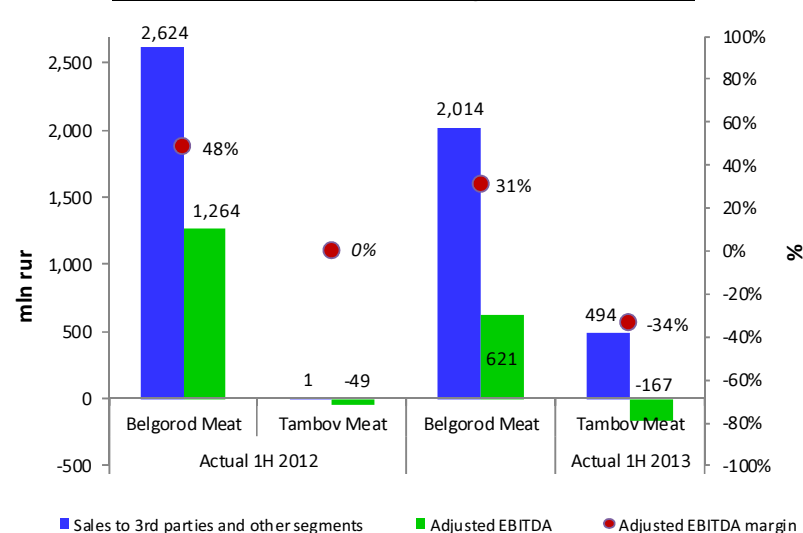
**Meat: sales, EBITDA and EBITDA margin**



**Meat: volume and prices**



**Meat: sales and EBITDA in Belgorod and Tambov**



# Agriculture

## Key indicators Actual 1H 2013 vs Actual 1H 2012 (IFRS)

### Comments

#### Sales (+130 mln rur, +12%):

The positive factors are:

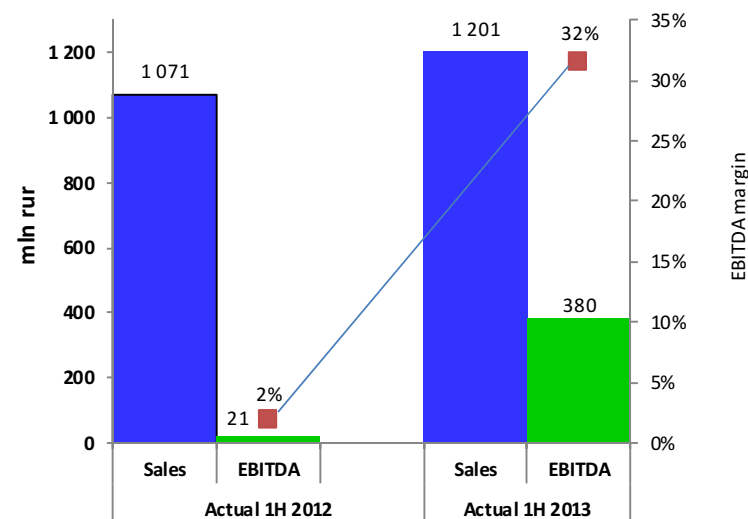
- growth of average selling prices of crop production: winter wheat – by 80%, barley –by 57%, sunflower– by 63%, pea – by 35%.
- Increase in sales volumes of grains by 10% from 98 ths tn to 108 ths tn.
- Expansion of arable land by 10 thousand hectares.

The negative factor is the decrease in sales volume of sugar beet in 1H 2013 by 54%, explained by the record beet harvest in 2011 resulted in significant opening balance stocks of beet sugar as at 01 January 2012, which was sold during the 3M 2012.

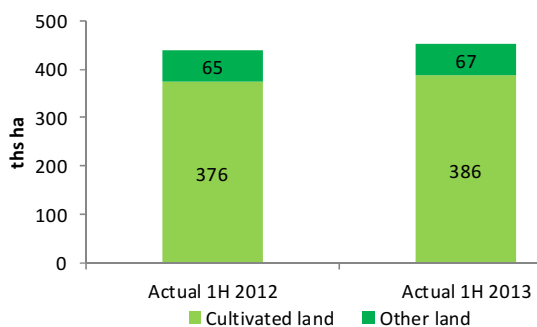
#### EBITDA (+359 mln rur, +1 696%, margin +30%):

- Increase in sales due to favorable grain prices, offset by decrease in sales volume of sugar beet.
- Government grants for compensation of operating expenses increased by 132 mln rur.

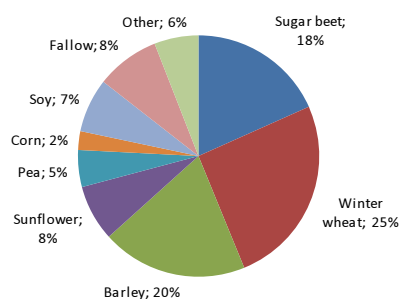
### Agriculture: sales, EBITDA and EBITDA margin



### Total and cultivated land resources



### 1H 2013: arable land structure



### Agriculture: sales volume and prices breakdown by products

Item	Sales volume, ths tn				Average price, ths rur			
	Actual 1H 2012	Actual 1H 2013	Variances		Actual 1H 2012	Actual 1H 2013	Variances	
			Units	%			Units	%
<b>Total</b>	<b>278</b>	<b>193</b>	<b>(85)</b>	<b>(31)</b>	<b>3,5</b>	<b>5,8</b>	<b>2,3</b>	<b>67,0</b>
<b>livestock products</b>	<b>8</b>	<b>7</b>	<b>(1)</b>	<b>(11)</b>	<b>17,2</b>	<b>20,6</b>	<b>3,4</b>	<b>19,6</b>
meat	1	1	0	75	57,8	49,6	(8,2)	(14,2)
milk	8	6	(1)	(18)	14,3	16,2	1,9	13,1
<b>crop production</b>	<b>269</b>	<b>185</b>	<b>(84)</b>	<b>(31)</b>	<b>3,0</b>	<b>5,2</b>	<b>2,2</b>	<b>71,0</b>
sugar beet	163	76	(87)	(54)	1,8	1,4	(0,4)	(21,0)
winter wheat	33	43	10	31	4,6	8,2	3,6	79,6
rye	1		(1)		3,3	0	(3,3)	(100,0)
barley	55	61	6	11	4,7	7,4	2,7	57,3
sunflower	4	0	(4)	(97)	9,0	14,7	5,7	62,9
pea	6	3	(3)	(54)	6,2	8,5	2,2	35,3
corn	3	0	(3)	(100)	4,8	2,4	(2,4)	(49,6)
soy	1	1	0	26	13,1	15,4	2,3	17,3
other	3	1	(2)	(52)	2,0	6,3	4,4	221,3

# Oil & Fats

## Key indicators Actual 1H 2013 vs Actual 1H 2012 (IFRS)

### Comments

**Sales (-824 mln rur, -19%: EZHK +161 mln rur +7% and SAPP -985 mln rur -48%).**

Sales drop is attributed to decrease in sales volume of Samara oil plant, that was partly offset by the increase in sales of Yekaterinburg fat plant.

Sales and prices in Samara oil plant:

- sales volume of sunflower oil to 3rd parties decreased by 33,6 ths tn (-61%) from 55,0 ths tn to 21,5 ths tn (intercompany sales oil decreased slightly from 24,0 ths tn to 19,4);
- price of sunflower oil to 3rd parties slightly increased by 1.4 ths rur/tn (+4%) from 32,4 to 33,8 ths rur/tn;
- sales volume of meal decreased by 32,1 ths tn (-45%) from 70,9 ths tn to 38,8 ths tn;
- meal's price increased by 5,1 ths rur (+124%) from 4,1 to 9,1 ths rur/tn.

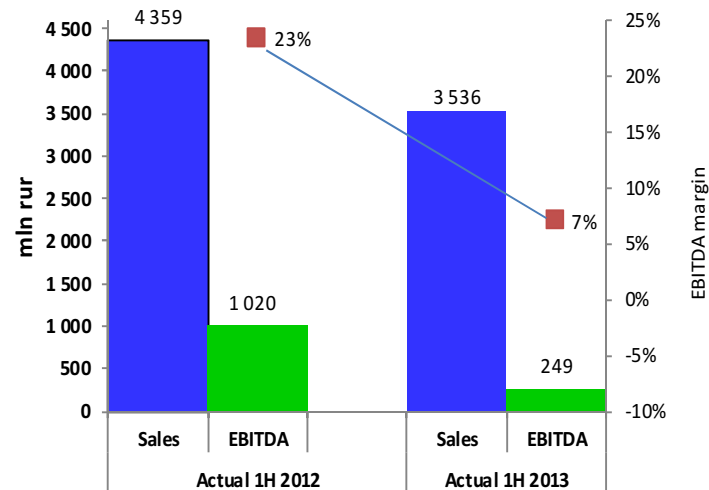
Sales and prices in Oil & Fats Yekaterinburg:

- sales volume of mayonnaise increased slightly by 0,7 ths tn (+3%) from 25,0 ths tn to 25,7 ths tn with slight growth in price by 1,9 ths rur/tn (+3%);
- sales volume of margarine increased by 1,8 ths tn (+11%) from 15,7 ths tn to 17,4 ths tn with price increased by 0,7 ths rur (+1%).

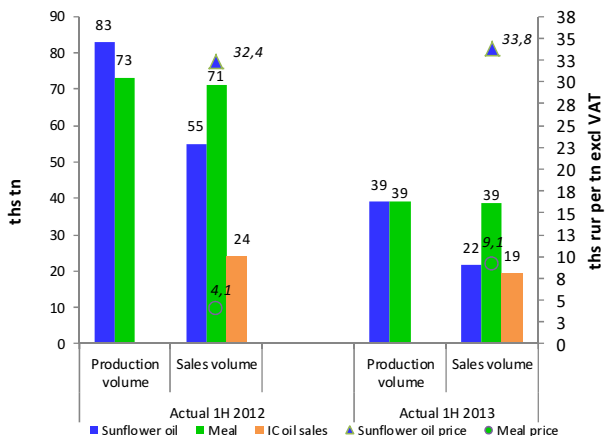
**EBITDA (-771 mln rur, -76%, margin -16%: EZHK -174 mln rur, -44%; and SAPP -596 mln rur, -95%):**

- SAPP: 53% drop in oil production volume and 46% drop in meal production volume; cost of sunflower seeds increased by 61%.
- EZHK: growth (+148 mln rur) of distribution and selling expenses, +89 mln rur of which are attributed to advertising; cost of raw oil increased by 7%.

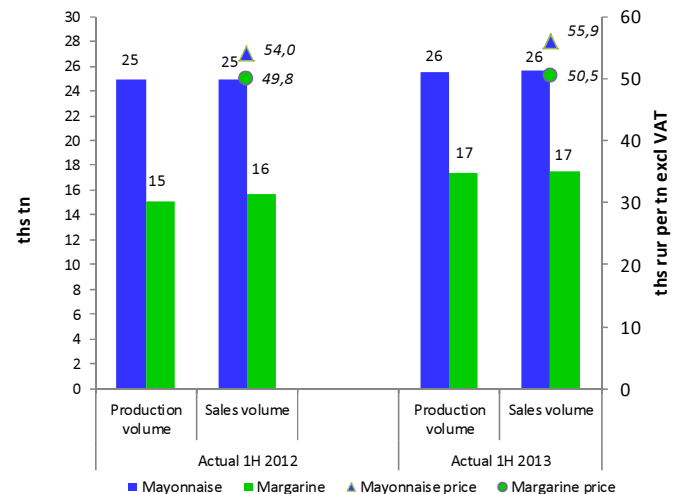
### Oil & Fats: sales, EBITDA and EBITDA margin



### Oil & Fats Samara: volume and prices



### Oil & Fats Yekaterinburg: volume and prices



# Additional information

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## Statement of Comprehensive income (IFRS)

### ROS AGRO PLC

mIn. rur

Item	Actual 1H 2012	Actual 1H 2013	Variances	
			Actual vs Previous	
			Units	%
<b>Sales</b>	<b>14 060</b>	<b>14 343</b>	<b>283</b>	<b>2</b>
Gain/ (loss) on revaluation of biological assets and agriculture produce	1 076	-58	-1 134	-105
Cost of sales	-10 165	-12 314	-2 148	-21
Gains less losses from trading sugar derivatives	44	123	79	181
<b>Gross profit</b>	<b>5 014</b>	<b>2 094</b>	<b>-2 920</b>	<b>-58</b>
Distribution and selling expenses	-1 123	-1 273	-150	-13
General and administrative expenses	-1 168	-1 214	-47	-4
Share-based remuneration	-258	-126	133	51
Other operating income /(loss), net	-104	264	368	354
<b>Operating profit</b>	<b>2 361</b>	<b>-255</b>	<b>-2 616</b>	<b>-111</b>
Interest expense	-530	-1 141	-611	-115
Interest income	533	1 160	627	118
Other financial income /(expenses), net	0	-6	-7	-2 405
Unrealised losses from trading sugar derivatives	0	0	0	0
<b>Profit before taxation</b>	<b>2 365</b>	<b>-242</b>	<b>-2 606</b>	<b>-110</b>
Income tax expense	-447	-41	406	91
<b>Profit for the year</b>	<b>1 917</b>	<b>-283</b>	<b>-2 200</b>	<b>-115</b>
<b>Total comprehensive income for the year</b>	<b>1 917</b>	<b>-283</b>	<b>-2 200</b>	<b>-115</b>
<b>Profit is attributable to:</b>				<b>0</b>
Owners of ROS AGRO PLC	1 790	-283	-2 073	-116
Non-controlling interest	128	0	-127	-100
<b>Profit for the year</b>	<b>1 917</b>	<b>-283</b>	<b>-2 200</b>	<b>-115</b>
<b>Total comprehensive income is attributable to:</b>				<b>0</b>
Owners of ROS AGRO PLC	1 790	-283	-2 073	-116
Non-controlling interest	128	0	-127	-100

## Adjusted EBITDA 1H 2013 (IFRS) ROS AGRO PLC

### Breakdown by divisions

							m In eur
1H 2013	Sugar	Meat	Agriculture	Oil	Other	Elimination	Total
Sales	7 374	2 508	1 201	3 536	77	(352)	14 343
Gain/ (loss) on revaluation of biological assets and agriculture produce	-	(58)	-	-	-	-	(58)
Cost of sales	(6 552)	(2 342)	(990)	(2 707)	(0)	277	(12 314)
<i>incl. depreciation</i>	(305)	(409)	(98)	(115)	-	(18)	(945)
Gain on economic hedge of raw sugar	123	-	-	-	-	-	123
<b>Gross profit</b>	<b>944</b>	<b>108</b>	<b>211</b>	<b>829</b>	<b>77</b>	<b>(75)</b>	<b>2 094</b>
General and administrative expenses, Distribution and selling expenses	(980)	(189)	(444)	(728)	(234)	88	(2 487)
General and administrative expenses	(363)	(174)	(290)	(189)	(234)	35	(1 214)
Distribution and selling expenses	(617)	(15)	(155)	(539)	(0)	53	(1 273)
<i>incl. depreciation</i>	(53)	(7)	(18)	(33)	(10)	1	(119)
Dep in General and administrative expenses	(9)	(5)	(11)	(15)	(10)	-	(51)
Dep in Distribution and selling expenses	(44)	(1)	(6)	(18)	-	1	(68)
Share-based remuneration	-	-	-	-	(126)	-	(126)
Other operating income, net	(61)	202	48	76	998	(998)	264
<i>incl. Reimbursement of fuel and fertilisers and feed costs (government grants)</i>	-	248	146	-	-	-	395
<b>Operating profit</b>	<b>(97)</b>	<b>120</b>	<b>(185)</b>	<b>177</b>	<b>715</b>	<b>(984)</b>	<b>(255)</b>
Depreciation included in Operating Profit	358	415	115	148	10	17	1 064
Other operating income, net	61	(202)	(48)	(76)	(998)	998	(264)
Share-based remuneration	-	-	-	-	126	-	126
Reimbursement of fuel and fertilisers and feed costs (government grants)	-	248	146	-	-	-	395
Gain/ (loss) on revaluation of biological assets and agriculture produce	-	58	-	-	-	-	58
Gain on initial recognition of agricultural produce attributable to realised agricultural produce	-	-	331	-	-	321	652
Revaluation of biological assets attributable to realised biological assets and included in cost of sales	-	(187)	21	-	-	-	(166)
Provision/ (Reversal) for net realizable value costs	(30)	1	-	-	-	-	(29)
<b>Adjusted EBITDA</b>	<b>292</b>	<b>455</b>	<b>380</b>	<b>249</b>	<b>(148)</b>	<b>352</b>	<b>1 580</b>

# Adjusted EBITDA 1H 2012 (IFRS)

## ROS AGRO PLC

### Breakdown by divisions

							m In eur
1H 2012	Sugar	Meat	Agriculture	Oil	Other	Elimination	Total
Sales	6 383	2 625	1 071	4 359	143	(522)	14 060
Gain/ (loss) on revaluation of biological assets and agriculture produce	-	1 076	-	-	-	-	1 076
Cost of sales	(4 470)	(2 517)	(922)	(2 832)	-	576	(10 165)
<i>incl. depreciation</i>	(242)	(285)	(107)	(115)	-	(14)	(762)
Gain on economic hedge of raw sugar	44	-	-	-	-	-	44
<b>Gross profit</b>	<b>1 957</b>	<b>1 184</b>	<b>149</b>	<b>1 527</b>	<b>143</b>	<b>54</b>	<b>5 014</b>
General and administrative expenses, Distribution and selling expenses	(910)	(168)	(423)	(643)	(231)	84	(2 291)
General and administrative expenses	(318)	(158)	(322)	(174)	(230)	34	(1 168)
Distribution and selling expenses	(593)	(10)	(100)	(469)	(1)	50	(1 123)
<i>incl. depreciation</i>	(34)	(9)	(26)	(20)	(5)	-	(94)
Dep in General and administrative expenses	(5)	(7)	(22)	(13)	(5)	-	(52)
Dep in Distribution and selling expenses	(29)	(1)	(4)	(7)	-	-	(42)
Share-based remuneration	-	-	-	-	(258)	-	(258)
Other operating income, net	15	(59)	(37)	(12)	5	(16)	(104)
<i>incl. Reimbursement of fuel and fertilisers and feed costs (government grants)</i>	-	2	14	-	-	-	15
<b>Operating profit</b>	<b>1 062</b>	<b>956</b>	<b>(311)</b>	<b>873</b>	<b>(341)</b>	<b>122</b>	<b>2 361</b>
	-	-	-	-	-	-	-
Depreciation included in Operating Profit	276	294	132	135	5	14	856
Other operating income, net	(15)	59	37	12	(5)	16	104
Share-based remuneration	-	-	-	-	258	-	258
Reimbursement of fuel and fertilisers and feed costs (government grants)	-	2	14	-	-	-	15
Gain/ (loss) on revaluation of biological assets and agriculture produce	-	(1 076)	-	-	-	-	(1 076)
Gain on initial recognition of agricultural produce attributable to realised agricultural produce	-	-	149	-	-	417	566
Revaluation of biological assets attributable to realised biological assets and included in cost of sales	-	1 007	-	-	-	-	1 007
Provision/ (Reversal) for net realizable value costs	(87)	(27)	-	-	-	-	(113)
<b>Adjusted EBITDA</b>	<b>1 236</b>	<b>1 215</b>	<b>21</b>	<b>1 020</b>	<b>(83)</b>	<b>570</b>	<b>3 978</b>

## Statement of cash flows (IFRS)

### ROS AGRO PLC

mIn. rur

	Actual	Actual	Variances	
	6M 2012	6M 2013	Units	%
<b>Cash flows from operating activities</b>				
(Loss)/ profit before taxation	2,365	-242	-2,606	0
<i>Adjustments for:</i>	0	0		
Depreciation of property, plant and equipment	856	1,064	207	24
Interest expense	1,022	1,903	881	86
Government grants	-554	-1,208	-654	-118
Interest income	-533	-1,160	-627	-118
Gain on initial recognition of agricultural produce, net	566	652	86	15
Change in provision for net realisable value of inventory	-113	-29	84	74
Revaluation of biological assets, net	-69	-108	-39	-56
Change in provision for impairment of receivables and prepayments	13	121	108	818
Unrealised foreign exchange (gain) / loss	-58	-22	35	62
Share based remuneration	258	126	-133	-51
Lost harvest write-off	30	14	-16	-54
Change in provision for impairment of advances paid for property, plant and equipment	37	19	-18	-50
Other non-cash and non-operating expenses, net	19	23	4	23
<b>Operating cash flow before working capital changes</b>	<b>3,839</b>	<b>1,153</b>	<b>-2,686</b>	<b>-70</b>
Change in trade and other receivables and prepayments	-81	109	191	0
Change in other taxes receivable	-141	1,261	1,402	0
Change in inventories	3,088	6,205	3,117	101
Change in biological assets	-4,168	-4,754	-586	-14
Change in trade and other payables	1,110	-80	-1,190	0
Change in other taxes payable	-188	-257	-69	-37
<b>Cash generated from operations</b>	<b>3,458</b>	<b>3,636</b>	<b>178</b>	<b>5</b>
Income tax paid	-202	-165	37	18
<b>Net cash from operating activities</b>	<b>3,256</b>	<b>3,472</b>	<b>216</b>	<b>7</b>



## Statement of cash flows (IFRS) - continuance ROS AGRO PLC

mIn. rur

	Actual 6M 2012	Actual 6M 2013	Variances	
			Units	%
<b>Cash flows from investing activities</b>				
Purchases of property, plant and equipment	-2,883	-1,671	1,212	42
Purchases of other intangible assets	-4	-7	-3	-90
Proceeds from sales of property, plant and equipment	15	39	24	156
Purchases of inventories intended for construction	-718	-22	696	97
Change in promissory notes*	-292	0	292	0
Change in cash on bank deposits*	719	7,468	6,749	939
Loans given	-114	-38	76	67
Loans repaid	4	6	2	52
Interest received*	367	973	607	165
Movement in restricted cash	-44	40	84	0
<b>Net cash from investing activities</b>	<b>-2,951</b>	<b>6,788</b>	<b>9,739</b>	<b>0</b>
<b>Cash flows from financing activities</b>				
Proceeds from borrowings	11,306	4,161	-7,145	-63
Repayment of borrowings	-14,863	-13,735	1,129	8
Interest paid	-1,301	-2,172	-871	-67
Purchases of non-controlling interest	-183	-11	172	94
Proceeds from government grants	604	1,416	812	134
<b>Net cash used in financing activities</b>	<b>-4,436</b>	<b>-10,341</b>	<b>-5,904</b>	<b>-133</b>
Net effect of exchange rate changes on cash and cash equivalents	16	16	0	-2
<b>Net decrease in cash and cash equivalents</b>	<b>-4,115</b>	<b>-65</b>	<b>4,050</b>	<b>98</b>
Cash and cash equivalents at the beginning of the year	5,458	2,020	-3,438	-63
<b>Cash and cash equivalents at the end of the year</b>	<b>1,343</b>	<b>1,955</b>	<b>612</b>	<b>46</b>

(\*) For the purpose of conformity with the methodology of the Group's net debt calculation, investments in financial assets related to financial activities are presented in Cash flows from financing activities in the Group's management accounts.

## Statement of cash flows according to Management view (Not IFRS presentation)

### ROS AGRO PLC

mIn. rur

	Actual	Actual	Variances	
	6M 2012	6M 2013	Units	%
<b>Cash flows from operating activities</b>				
(Loss)/ profit before taxation	2,365	-242	-2,606	0
<i>Adjustments for:</i>	0	0		
Depreciation of property, plant and equipment	856	1,064	207	24
Interest expense	1,022	1,903	881	86
Government grants	-554	-1,208	-654	-118
Interest income	-533	-1,160	-627	-118
Gain on initial recognition of agricultural produce, net	566	652	86	15
Change in provision for net realisable value of inventory	-113	-29	84	74
Revaluation of biological assets, net	-69	-108	-39	-56
Change in provision for impairment of receivables and prepayments	13	121	108	818
Unrealised foreign exchange (gain) / loss	-58	-22	35	62
Share based remuneration	258	126	-133	-51
Lost harvest write-off	30	14	-16	-54
Change in provision for impairment of advances paid for property, plant and equipment	37	19	-18	-50
Other non-cash and non-operating expenses, net	19	23	4	23
<b>Operating cash flow before working capital changes</b>	<b>3,839</b>	<b>1,153</b>	<b>-2,686</b>	<b>-70</b>
Change in trade and other receivables and prepayments	-81	109	191	0
Change in other taxes receivable	-141	1,261	1,402	0
Change in inventories	3,088	6,205	3,117	101
Change in biological assets	-4,168	-4,754	-586	-14
Change in trade and other payables	1,110	-80	-1,190	0
Change in other taxes payable	-188	-257	-69	-37
<b>Cash generated from operations</b>	<b>3,458</b>	<b>3,636</b>	<b>178</b>	<b>5</b>
Income tax paid	-202	-165	37	18
<b>Net cash from operating activities</b>	<b>3,256</b>	<b>3,472</b>	<b>216</b>	<b>7</b>

## Statement of cash flows according to Management view (Not IFRS presentation) - continuance ROS AGRO PLC

	mIn. rur			
	Actual 6M 2012	Actual 6M 2013	Variances	
			Units	%
<b>Cash flows from investing activities</b>				
Purchases of property, plant and equipment	-2,883	-1,671	1,212	42
Purchases of other intangible assets	-4	-7	-3	-90
Proceeds from sales of property, plant and equipment	15	39	24	156
Purchases of inventories intended for construction	-718	-22	696	97
Loans given	-114	-38	76	67
Loans repaid	4	6	2	52
Movement in restricted cash	-44	40	84	0
<b>Net cash from investing activities</b>	<b>-3,744</b>	<b>-1,653</b>	<b>2,091</b>	<b>56</b>
<b>Cash flows from financing activities</b>				
Proceeds from borrowings	11,306	4,161	-7,145	-63
Repayment of borrowings	-14,863	-13,735	1,129	8
Interest paid	-1,301	-2,172	-871	-67
Change in promissory notes	-292	0	292	0
Change in cash on bank deposits	719	7,468	6,749	939
Interest received	367	973	607	165
Purchases of non-controlling interest	-183	-11	172	94
Proceeds from government grants	604	1,416	812	134
<b>Net cash used in financing activities</b>	<b>-3,643</b>	<b>-1,899</b>	<b>1,744</b>	<b>48</b>
Net effect of exchange rate changes on cash and cash equivalents	16	16	0	-2
<b>Net decrease in cash and cash equivalents</b>	<b>-4,115</b>	<b>-65</b>	<b>4,050</b>	<b>98</b>
Cash and cash equivalents at the beginning of the year	5,458	2,020	-3,438	-63
<b>Cash and cash equivalents at the end of the year</b>	<b>1,343</b>	<b>1,955</b>	<b>612</b>	<b>46</b>

## Statement of financial positions (IFRS)

### ROS AGRO PLC

	mIn. rur			
	31 December 2012	30 June 2013	Variances	
			Units	%
<b>ASSETS</b>				
<b>Current assets</b>				
Cash and cash equivalents	2 020	1 955	-65	-3
Restricted cash	0	0	0	-100
Short-term investments	25 532	21 425	-4 107	-16
Trade and other receivables	1 812	1 632	-180	-10
Prepayments	538	430	-109	-20
Current income tax receivable	129	157	29	22
Other taxes receivable	2 586	1 325	-1 261	-49
Inventories	13 442	7 280	-6 162	-46
Short-term biological assets	1 244	5 837	4 593	369
<b>Total current assets</b>	<b>47 303</b>	<b>40 041</b>	<b>-7 262</b>	<b>-15</b>
<b>Non-current assets</b>				
Property, plant and equipment	27 453	28 509	1 056	4
Inventories intended for construction	1 160	402	-758	-65
Goodwill	1 176	1 176	0	0
Advances paid for property, plant and equipment	1 200	1 053	-147	-12
Advances paid for intangible assets	246	155	-91	-37
Long-term biological assets	1 352	1 604	252	19
Long-term investments	4 721	1 562	-3 159	-67
Deferred income tax assets	238	194	-44	-19
Other intangible assets	57	131	74	132
Restricted cash	91	53	-38	-41
<b>Total non-current assets</b>	<b>37 693</b>	<b>34 839</b>	<b>-2 854</b>	<b>-8</b>
<b>Total assets</b>	<b>84 996</b>	<b>74 880</b>	<b>-10 116</b>	<b>-12</b>

## Statement of financial positions (IFRS) - continuance ROS AGRO PLC

mIn. rur

	31 December 2012	30 June 2013	Variances	
			Units	%
<b>Liabilities and EQUITY</b>				
<b>Current liabilities</b>				
Short-term borrow ings	24 414	19 565	-4 849	-20
Trade and other payables	2 615	2 786	171	7
Current income tax payable	60	21	-39	-65
Other taxes payable	1 275	1 017	-257	-20
<b>Total current liabilities</b>	<b>28 364</b>	<b>23 389</b>	<b>-4 974</b>	<b>-18</b>
<b>Non-current liabilities</b>				
Long-term borrow ings	24 126	19 355	-4 771	-20
Government grants	723	871	148	20
Deferred income tax liability	338	237	-100	-30
Other non-current liabilities	0	0	0	0
<b>Total non-current liabilities</b>	<b>25 187</b>	<b>20 463</b>	<b>-4 723</b>	<b>-19</b>
<b>Total liabilities</b>	<b>53 550</b>	<b>43 852</b>	<b>-9 698</b>	<b>-18</b>
<b>Equity</b>				
Share capital	10	10	0	0
Treasury shares	-462	-462	0	0
Additional paid-in capital	10 558	10 558	0	0
Other reserves	1 058	1 184	126	12
Retained earnings	20 211	19 730	-481	-2
<b>Equity attributable to owners of ROS AGRO PLC</b>	<b>31 375</b>	<b>31 020</b>	<b>-355</b>	<b>-1</b>
Non-controlling interest	71	9	-63	-88
<b>Total equity</b>	<b>31 446</b>	<b>31 028</b>	<b>-418</b>	<b>-1</b>
<b>Total liabilities and equity</b>	<b>84 996</b>	<b>74 880</b>	<b>-10 116</b>	<b>-12</b>