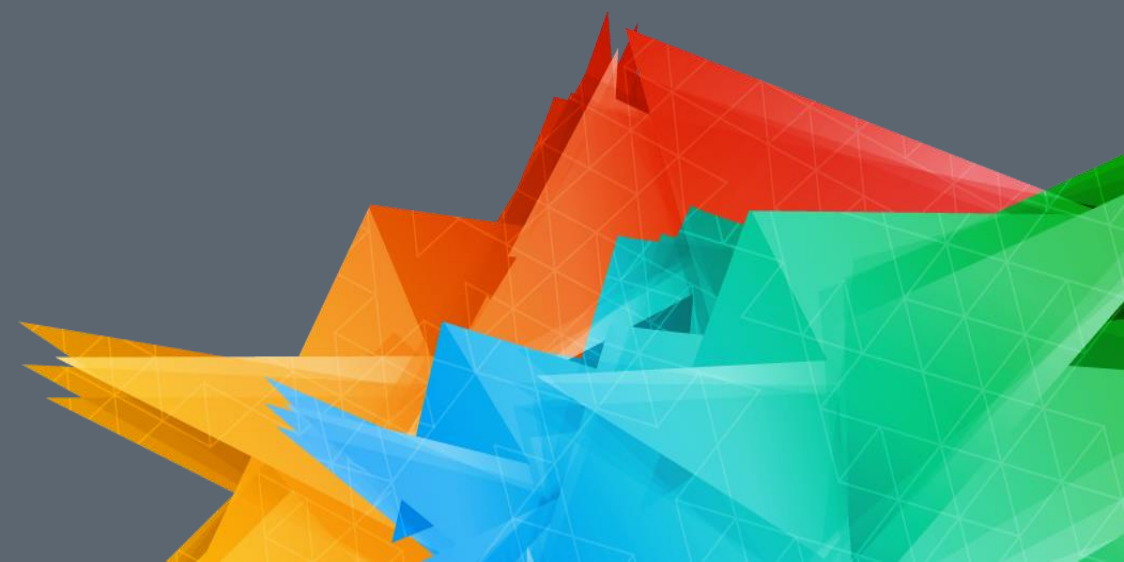




ROS AGRO PLC INVESTORS PRESENTATION

1H 2019 AND Q2 2019



1	Summary Key Indicators (IFRS) Q2 2019 vs Q2 2018 and 1H 2019 vs 1H 2018	3
2	Business Overview by division (IFRS)	10
3	Additional information	19



SECTION 1

SUMMARY KEY INDICATORS (IFRS)

Q2 2019 VS Q2 2018 AND 1H 2019 VS 1H 2018



NET REVENUE, ADJUSTED EBITDA: ACTUAL Q2 2019 VS ACTUAL Q2 2018

Comments

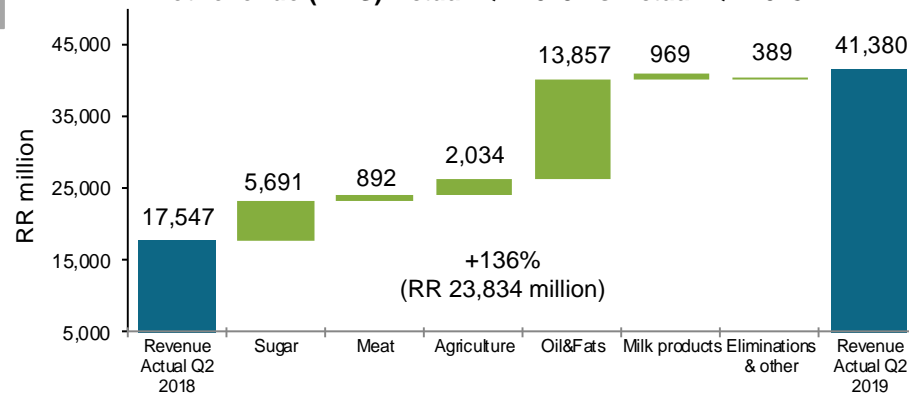
Net Revenue increased by RR 23,834 million (+136%):

- Sugar sales increased by RR 5,691 million (+104%) as a result of sales transfer to spring and summer 2019 in view of expected growth in selling prices.
- Meat sales increased by RR 892 million (+18%) due to an increase in sales volume of processed pork as a result of acquired CapitalAgro.
- Agriculture sales increased by RR 2,034 million (+117%) thanks to higher sales volumes and sales prices of all crops (except for sales prices of sunflower and soybean) in Q2 2019 vs 2018 due to start of full-scope export campaign in the end of 2018.
- Oil & Fats sales increased by RR 13,857 million (+250%) as a result of tolling scheme with SolPro assets: increase in sales volumes of bottled oil, bulk oil and industrial fats.
- Milk products sales reached RR 969 million in Q2 2019.

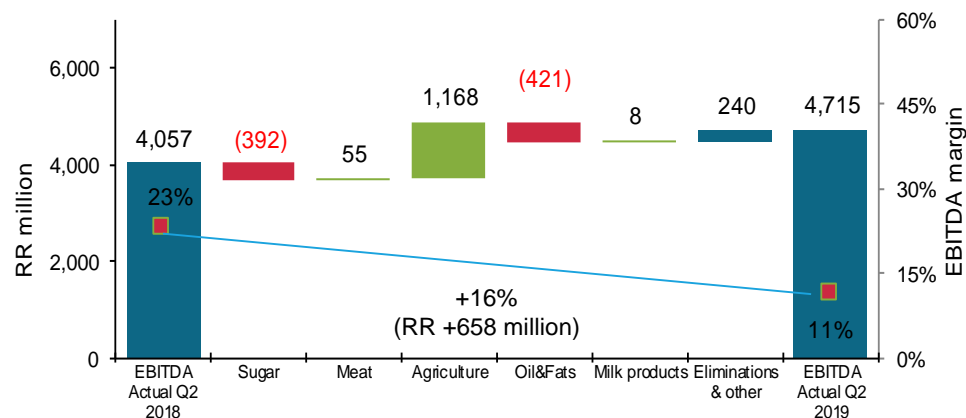
Adjusted EBITDA margin dropped from 23% in Q2 2018 to 11% in Q2 2019.

Adjusted EBITDA increased by RR 658 million or 16%.

Net revenue (IFRS) Actual Q2 2019 vs Actual Q2 2018



Adjusted EBITDA Actual Q2 2019 vs Actual Q2 2018



Comments

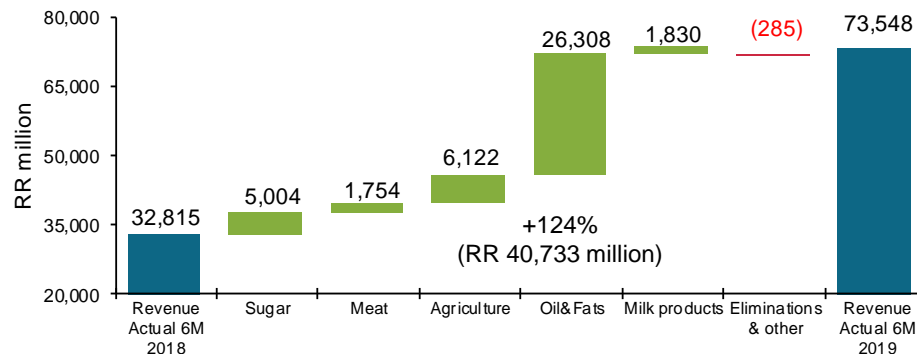
Net Revenue increased by RR 40,733 million (124%):

- Sugar sales increased by RR 5,004 million (47%) as a result of significantly higher stock accumulated by the end of 2018 in view of expected growth of selling prices in H1 2019 and, as result, higher sales volumes in Q2 2019.
- Meat sales increased by RR 1,754 million (+19%) due to an increase in sales price and sales volume of processed pork as a result of acquired CapitalAgro.
- Agriculture sales increased by RR 6,122 million (+191%) thanks to higher sales volumes and higher sales prices (except for soybean) of all crops in 1H 2019 vs 2018 due to transfer of sales from the end of 2018 to Q1 2019 in view of expected increase of selling prices and start of full-scope export campaign in the end of 2018.
- Oil & Fats sales increased by RR 26,308 million (+262%) as a result of tolling scheme with SolPro assets: increase in sales volumes of bottled oil, bulk oil and industrial fats.
- Milk products sales reached RR 1,830 million in 1H 2019.

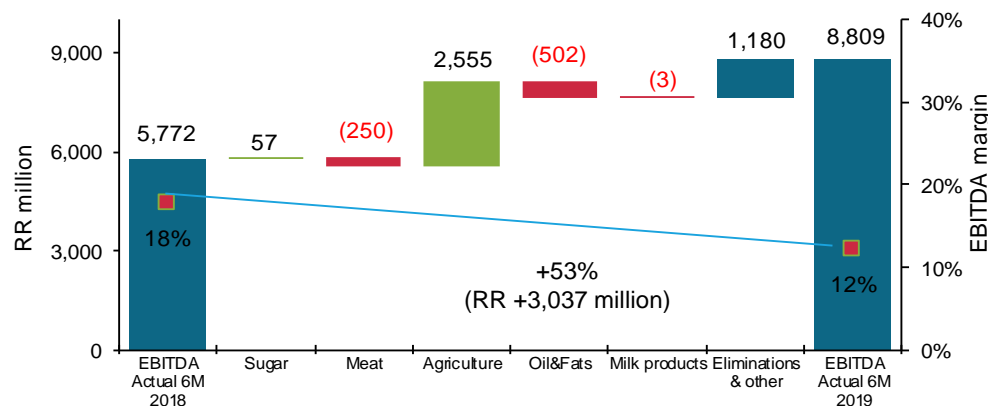
Adjusted EBITDA margin dropped from 18% in 1H 2018 to 12% in 1H 2019.

Adjusted EBITDA increased by RR 3,037 million or 53%.

Net revenue (IFRS) Actual 1H 2019 vs Actual 1H 2018



Adjusted EBITDA Actual 1H 2019 vs Actual 1H 2018



STATEMENT OF COMPREHENSIVE INCOME (IFRS) ROS AGRO PLC

Description	RR million							
	Actual 6M 2019	Actual 6M 2018	Variances		Actual 2Q 2019	Actual 2Q 2018	Variances	
			Units	%			Units	%
Sales	73,548	32,815	40,733	124	41,381	17,547	23,834	136
Net gain / (loss) on revaluation of biological assets and agricultural produce	(3,911)	(900)	(3,011)	(334)	(1,952)	(542)	(1,410)	(260)
Cost of sales	(58,490)	(23,839)	(34,651)	(145)	(33,302)	(11,885)	(21,417)	(180)
Net gain / (loss) from trading derivatives	(6)	5	(10)	(228)	(3)	6	(8)	(146)
Gross profit	11,141	8,080	3,061	38	6,124	5,125	999	19
Distribution and selling expenses	(6,281)	(3,329)	(2,952)	(89)	(3,489)	(1,669)	(1,819)	(109)
General and administrative expenses	(3,423)	(2,642)	(781)	(30)	(1,570)	(1,318)	(251)	(19)
Share-based remuneration	-	-	-	-	-	-	-	-
Other operating (expenses)/ income, net	312	(23)	335	1,448	596	9	587	6,543
Operating profit / (loss)	1,749	2,086	(337)	(16)	1,662	2,147	(485)	(23)
Interest expense	(2,718)	(1,079)	(1,639)	(152)	(1,142)	(397)	(745)	(188)
Interest income	3,988	1,815	2,173	120	993	873	119	14
Net gain / (loss) from bonds held for trading	(23)	(8)	(15)	(183)	(19)	(39)	20	52
Other financial income/ (expenses), net	384	(81)	465	572	352	(83)	436	522
Share of results of associates	-	-	-	-	-	-	-	-
Profit / (loss) before taxation	3,381	2,733	648	24	1,846	2,500	(654)	(26)
Income tax expense	(45)	(395)	350	89	(157)	(371)	214	58
Profit / (loss) for the period	3,336	2,338	998	43	1,689	2,129	(440)	(21)
Change in value of available-for-sale financial assets	-	-	-	-	-	-	-	-
Net change in fair value of available-for-sale financial assets transferred to profit or loss	-	-	-	-	-	-	-	-
Income tax relating to other comprehensive income	-	-	-	-	-	-	-	-
Income tax relating to other comprehensive income transferred to profit or loss	-	-	-	-	-	-	-	-
Total comprehensive income / (loss) for the period	3,336	2,338	998	43	1,689	2,129	(440)	(21)
Profit / (loss) is attributable to:								
Owners of ROS AGRO PLC	3,355	2,317	1,038	45	1,713	2,113	(400)	(19)
Non-controlling interest	(20)	20	(40)	(197)	(24)	16	(39)	(251)
Profit / (loss) for the period	3,336	2,338	998	43	1,689	2,129	(440)	(21)
Total comprehensive income / (loss) is attributable to:								
Owners of ROS AGRO PLC	3,355	2,317	1,038	45	1,713	2,113	(400)	(19)
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Total comprehensive income / (loss) for the period	3,336	2,338	998	43	1,689	2,129	(440)	(21)

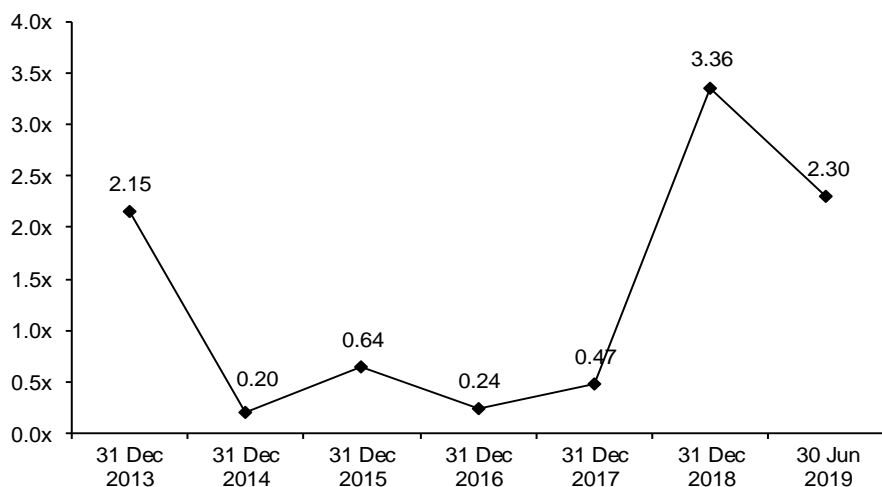
Comments

- Gross debt decreased by RR 14,150 million (-15%) up to RR 80,952 million
- Net debt decreased by RR 10,145 million (-18%) to RR 44,197 million
- Major banks and their ratio in the Group's credit portfolio (excl. non-bank loans): Alfa bank (40%), Rosselhozbank (25%), Vnesheconombank (17%). The shares are calculated taken into account the fair value adjustments made according to IFRS requirements for the purpose of financial statements.

Net finance income in H1 2018 in the sum of RR 647 million increased to net finance income in amount of RR 1,631 million in the H1 2019 (152% or RR 985 million increase) due to:

- RR + 2,173 million of increase in interest income as a result of accrual of interest on rights to claims SolPro entities;
- RR + 353 million of an increase in other financial income due to revaluation effect of rights to claims SolPro entities;

Net debt / LTM EBITDA



Debt position and liquidity management

in RR million	30 June 2019	31 December 2018	Variance	
			Units	%
Gross debt	80,952	95,102	(14,150)	(15)
Short-term borrowings	17,268	32,514	(15,246)	(47)
Long-term borrowings	63,684	62,588	1,096	2
Cash and cash equivalents, bank deposits and bonds	(36,755)	(40,759)	4,004	10
Short-term cash, deposits and bonds	(2,885)	(4,543)	1,658	37
Long-term cash, deposits and bonds	(33,870)	(36,216)	2,346	6
Net debt	44,197	54,342	(10,145)	(19)
Short-term borrowings, net	14,384	27,971	(13,587)	(49)
Long-term borrowings, net	29,813	26,371	3,442	13
Adjusted EBITDA (LTM)	19,216	16,179	3,037	19
Net debt/ Adjusted EBITDA (LTM)	2.30	3.36	(1.1)	

Net finance income/ (expense)

in RR million	6M 2019	6M 2018	Variance		Three months ended		Variance	
			Units	%	30 June 2019	30 June 2018	Units	%
Net interest expense	(2,718)	(1,079)	(1,639)	(152)	(1,142)	(397)	(745)	(188)
Gross interest expense	(3,336)	(1,589)	(1,747)	(110)	(1,517)	(763)	(753)	(99)
Reimbursement of interest expense	618	510	108	21	375	366	8	2
Interest income	3,988	1,815	2,173	120	993	873	119	14
Net gain / (loss) from bonds held for trading	(23)	(8)	(15)	(183)	(19)	(39)	20	52
Other financial income / (expenses), net	384	(81)	465	-	352	(83)	436	-
Net foreign exchange gain / (loss)	10	(102)	113	-	68	(82)	150	-
Other financial income / (expenses), net	374	21	353	1,671	284	(1)	286	-
Total net finance income / (expenses)	1,631	647	985	152	184	353	(169)	(48)

STATEMENT OF FINANCIAL POSITION: KEY CHANGES 30 JUNE 2019 VS 31 DECEMBER 2018

Comments

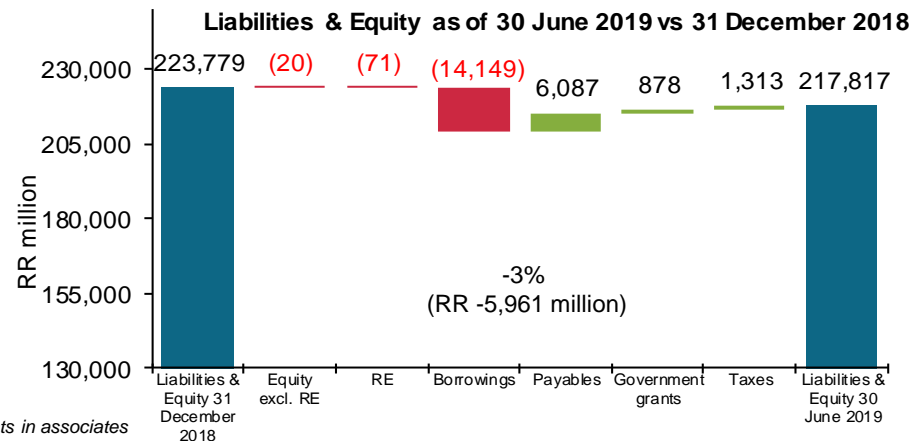
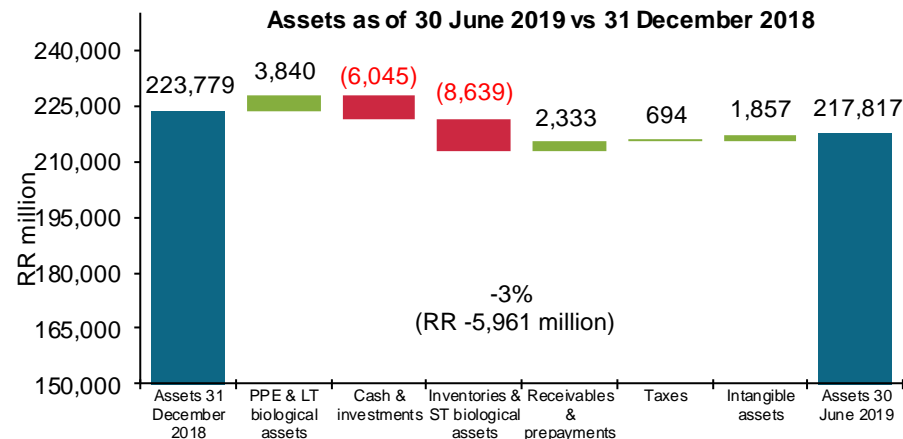
ASSETS

- PPE & LT biological assets* increased by RR 3,840 million (RR +3,685 million in Meat, RR +707 million in Sugar, RR -609 million in Agriculture). Increase is represented by large construction projects in Meat (Far East) and Sugar (desugarization plant in Belgorod). For details please refer to CAPEX breakdown on CF slide. Hereinafter on this slide segments figures are presented excluding intercompany balances.
- Cash & Investments** decreased by RR 6,045 million. For details refer to the next slide Cash Flows.
- Inventories & ST biological assets decreased by RR 8,639 million, which was majorly (by RR 8,873 million) caused by sales volumes in Sugar in Q2 (for details please refer to Sugar segment PL slides).
- Receivables & Prepayments increased by RR 2,333 million mainly due to increase in Oil & Fat by RR 2,153 million as part of tolling scheme (AR increased on SAPP and AP increased on EZhK respectively vs SolPro entities).
- Taxes*** increased by RR 694 million as a result of a decrease in VAT receivable in amount of RR 671 million (RR -6710 million in Sugar, RR -108 million in Meat division, RR +657 million in Agricultural division, RR +28 million in Oil and RR -578 in Other), an increase in deferred tax asset by RR 1,407 million and a decrease in CIT by RR 81 million.
- Intangibles increased by RR 1,857 million mainly as a result of recognition of right-to-use asset from lease of land (according to IFRS16).

LIABILITIES & EQUITY

- Equity (excl. RE) is lower by RR 20 million as the result of NCI.
- Borrowings decreased by RR 14,149 million incl. RR -15,246 million of ST borrowings and RR +1,096 million of LT borrowings.
- Payables increased by RR 6,087 million (RR +4,908 million in Agriculture, RR +2,523 million in Oil, RR -2,345 million in Other). An increase in trade payables in Agricultural division is attributed to purchases of fertilizers and crop protection agents. Other payables in Agricultural division increased by RR 1,978 million as liability from land lease rights was recognized (according to IFRS16). Higher payables in Oil are related to operations with SolPro entities. Decrease in Payables in Other decreased as rights of claim were settled.
- Government grants increased by RR 878 million, which included mainly RR +1,047 million of grants received for pig-breeding farms and the slaughter house construction and RR -168 million amortization of previously received grants.
- Taxes*** increased by RR 1,313 million as a result of an increase in other taxes payable by RR 45 million and an increase in deferred tax liability by RR 1,211 million.

* include PPE, Inventories intended for construction, Advances paid for non-current assets and LT biological assets
 ** include Cash and cash equivalents, ST and LT Restricted cash, ST and LT investments, LT receivables, investments in associates
 *** include Current income tax, Deferred income tax and Other taxes



CASH FLOWS: ACTUAL 1H 2019 VS ACTUAL 1H 2018

Comments

Main variances in cash flow statement line items between 1H 2019 and 1H 2018:

Net cash from operating activities:

- Changes in working capital increase by RR 9,110 million was mainly caused by working capital reduction and increase in payables amount related to prior to harvest purchases in Agro and tolling scheme with SolPro. For more details please refer to SOFP slide.

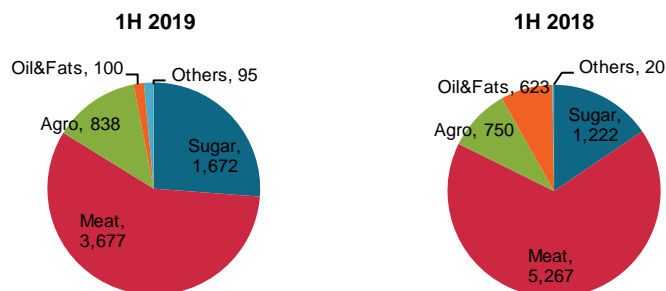
Net cash from investing activities:

- RR -1,477 million decrease in PPE and inventory intended for construction related to finalizing of construction of a pig farm in the Tambov region (see breakdown by segment in a chart below);
- RR +479 million increase related to proceeds from sales of subsidiary Kolysheleiskiy Elevator.

Net cash from financing activities:

- RR -16,306 million net changes in borrowings due to higher repayment of borrowings in 1H 2019;
- RR +2,488 million net change in investment in financial asset mainly due to interest received from bonds and rights of claims in result of SolPro deal;
- RR -1,017 million decrease in amount of dividends paid to owners;
- RR +2,324 million increase in proceeds from sales of bonds of RSHB and Evrokhim;
- RR +648 million increase in bank deposits

CAPEX* 1H 2019 vs 1H 2018, RR million



Cash Flows according to Management view (Not IFRS presentation)**

	Actual 1H 2019	Actual 1H 2018	RR million	
			Units	%
Cash flows from operating activities				
Profit / (loss) before income tax	3,381	2,733	648	24
<i>Adjustments for non-cash and non-operating (income)/expenses, net</i>	6,224	3,810	2,414	63
Operating cash flow before working capital changes	9,604	6,543	3,062	47
Change in trade and other receivables and prepayments	(2,329)	(106)	(2,223)	(2,096)
*Change in operating activity not included in Net debt	1,543	-	1,543	-
Change in other taxes receivable	632	(107)	739	-
Change in inventories and biological assets	4,223	245	3,978	1,623
Change in trade and other payables	6,552	897	5,655	631
Change in other taxes payable	32	64	(32)	(50)
Cash generated from operations	18,714	7,535	11,179	148
Income tax paid	(90)	(229)	139	61
Net cash from operating activities	18,624	7,306	11,318	155
Cash flows from investing activities				
Purchases of property, plant and equipment and inventories intended for construction	(6,405)	(7,882)	1,477	19
Proceeds from sale of subsidiaries, net of cash disposed	479	-	479	-
Movement in restricted cash	(277)	1	(278)	-
Other investing activities	95	(58)	153	-
Net cash from investing activities	(6,108)	(7,939)	1,830	23
Cash flows from financing activities				
Net cash flows on borrowings, incl. interest paid	(18,022)	(1,716)	(16,306)	(950)
Net cash flows on financial assets related to financial activities, incl. interest received*	4,276	(112)	4,388	-
Proceeds from government grants	770	592	179	30
Dividends paid to owners Ros Agro PLC	(3,402)	(2,385)	(1,017)	(43)
Proceeds from sales of bonds with maturity over three months*	2,324	0	2,324	100
Purchases of non-controlling interest	-	(57)	57	-
Change in cash on bank deposits	2,595	1,947	648	33
Lease payments	7	(18)	25	2
Net cash from financing activities	(11,452)	(1,749)	(9,703)	(555)
Net effect of exchange rate changes on cash and cash equivalents	(114)	63	(177)	-
Net increase/ (decrease) in cash and cash equivalents	949	(2,318)	3,268	-
Cash and cash equivalents at the beginning of the period	1,728	4,860	(3,132)	(64)
Cash and cash equivalents at the end of the period	2,678	2,542	136	5

(*) For detail see slide "Statement of cash flow according to Management view" in appendix

(**) For the purpose of conformity with the methodology of the Group's net debt calculation, cash flows on financial assets related to financial activities (bank deposits, bonds, promissory notes, loans given) are reclassified to Cash flows from financing activities in the Group's management accounts.



SECTION 2

BUSINESS OVERVIEW BY DIVISION (IFRS)

1H 2019 AND Q2 2019 VS 1H 2018 AND Q2 2018



MEAT

KEY INDICATORS ACTUAL Q2 2019 VS ACTUAL Q2 2018 (IFRS)

Comments

Sales (RR +892 million, +18%):

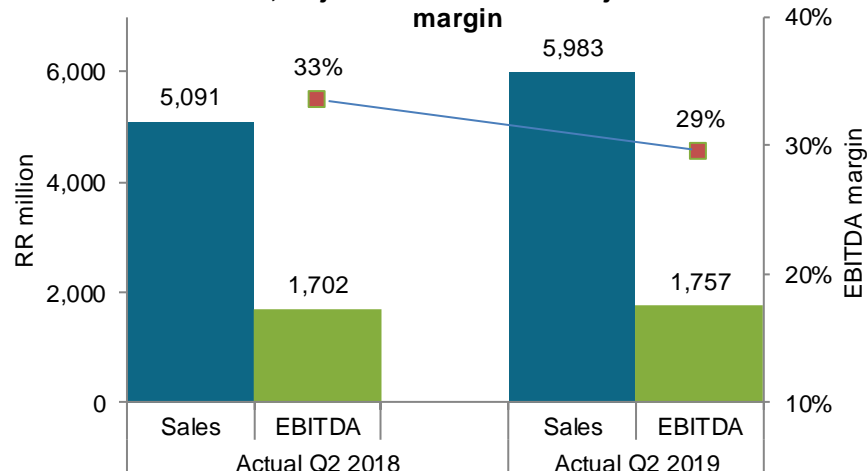
- Increase in sales volume of processed pork by 27% (mainly due to CapitalAgro acquisition);
- Decrease in sales volume and price of livestock pigs by 43% and 12% respectively mainly due to sale of only culled pigs in 2019;

Adjusted EBITDA (RR +55 million, +3%, margin -4 pp):

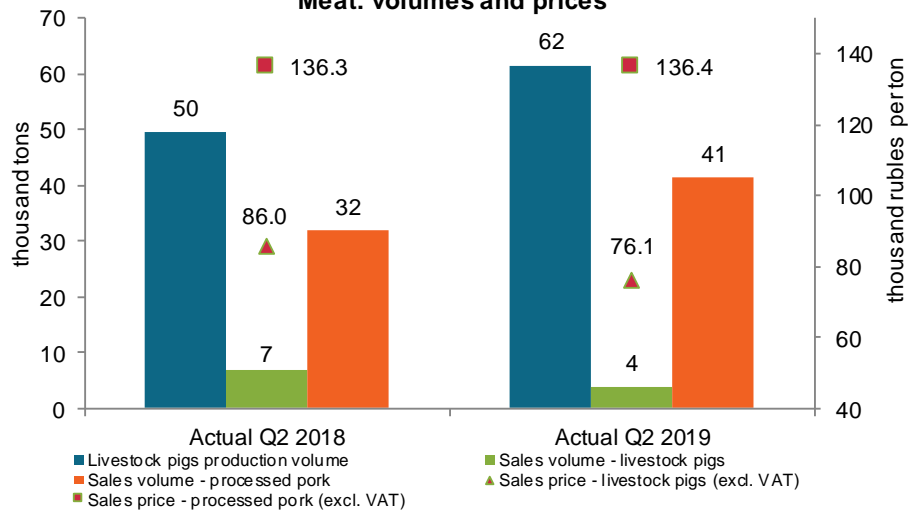
- Increase in livestock pigs production has been compensated by increase in cost of livestock pigs primarily due to feed cost growth;
- Increase in administrative cost of farms in construction.

Profitability decreased also due to the increase in meat processing.

Meat: sales, Adjusted EBITDA and Adjusted EBITDA margin



Meat: volumes and prices



MEAT

KEY INDICATORS ACTUAL 1H 2019 VS ACTUAL 1H 2018 (IFRS)

Comments

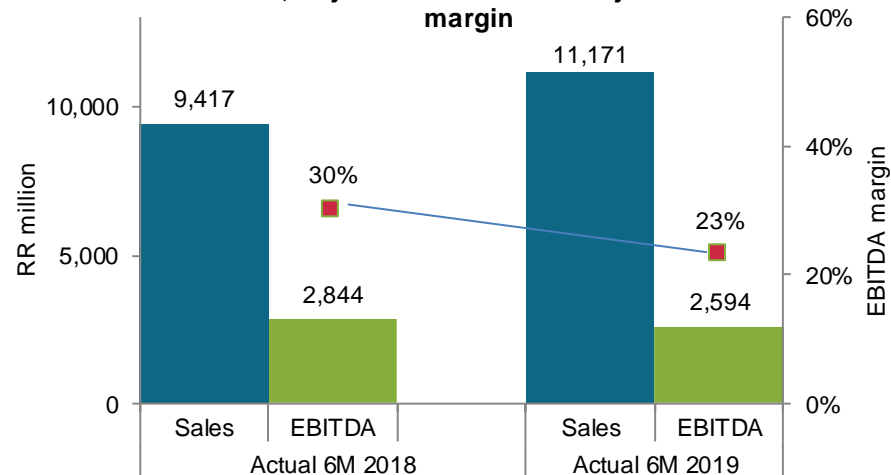
Sales (RR +1,754 million, +19%):

- Increase in sales volume and price of processed pork by 22% (mainly due to CapitalAgro acquisition) and 4% respectively;
- Decrease in sales volume and price of livestock pigs by 38% and 12% respectively mainly due to sale of only culled pigs in 2019;

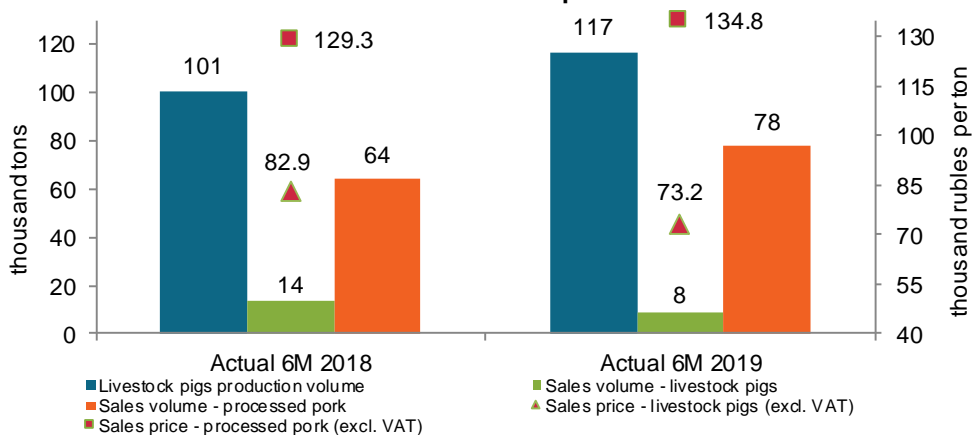
Adjusted EBITDA (RR -250 million, -9%, margin -7 pp):

- Increase in livestock pigs production has been compensated by:
 - Increase in feed cost;
 - RR -136 million of a loss due swine foot and mouth disease in Primorie (has been partly compensated by insurance for RR 64 million - reflected in other operating income);
 - Decrease in meat-processing profitability;
 - Increase in administrative cost of farms in construction.
- Profitability decreased also due to higher share of meat processing (incl. CapitalAgro effect).

Meat: sales, Adjusted EBITDA and Adjusted EBITDA margin



Meat: volumes and prices



SUGAR

KEY INDICATORS ACTUAL Q2 2019 VS ACTUAL Q2 2018 (IFRS)

Comments

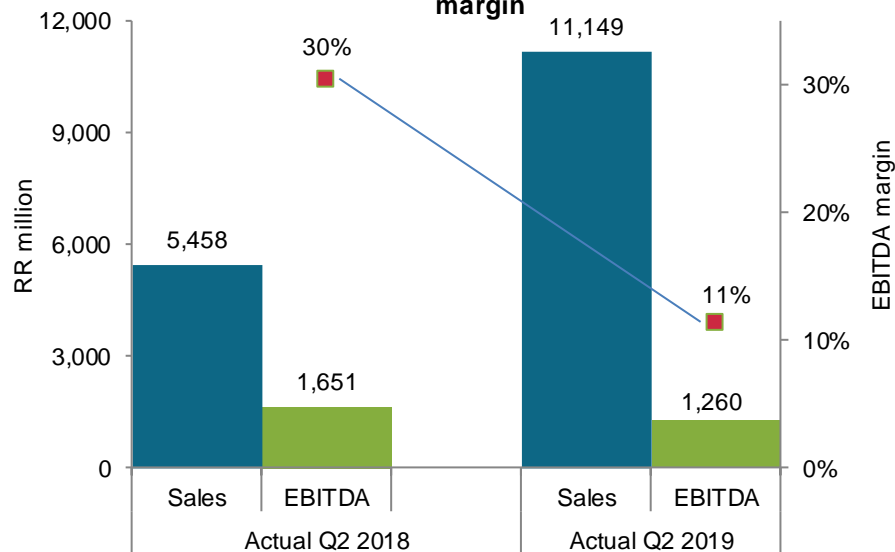
Sales increased (RR +5,692 million, +104%):

- Increase in sales volumes by 187 ths tn (+116%) was mainly caused by sales transfer to spring and summer 2019 in view of expected prices growth.

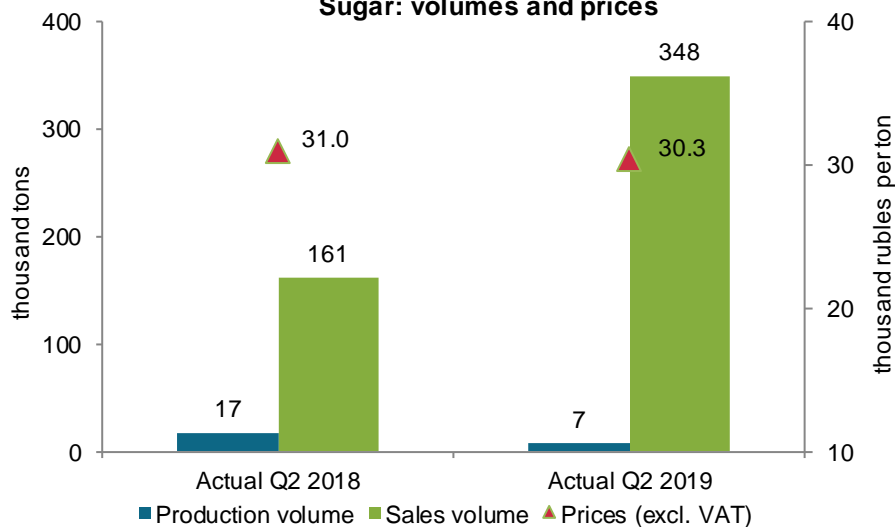
Adjusted EBITDA decreased (RR -391 million, -24%, margin -19 pp). EBITDA margin decreased due to two main factors:

- Sugar beet purchase prices growth by 39% (due to high sugar price during production season Aug'18 – Dec'18);
- Selling prices drop in Apr'19-Jun'19 due to market expectations of sugar overproduction in Russia.

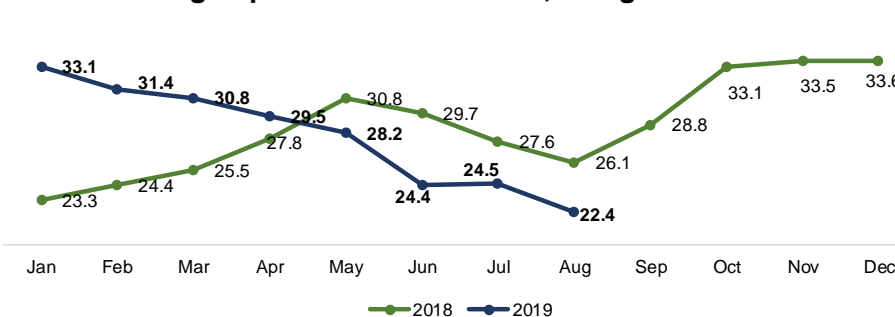
Sugar: sales, Adjusted EBITDA and Adjusted EBITDA margin



Sugar: volumes and prices



Sugar: price ISCO-Krasnodar, RR/kg excl. VAT



SUGAR

KEY INDICATORS ACTUAL 1H 2019 VS ACTUAL 1H 2018 (IFRS)

Comments

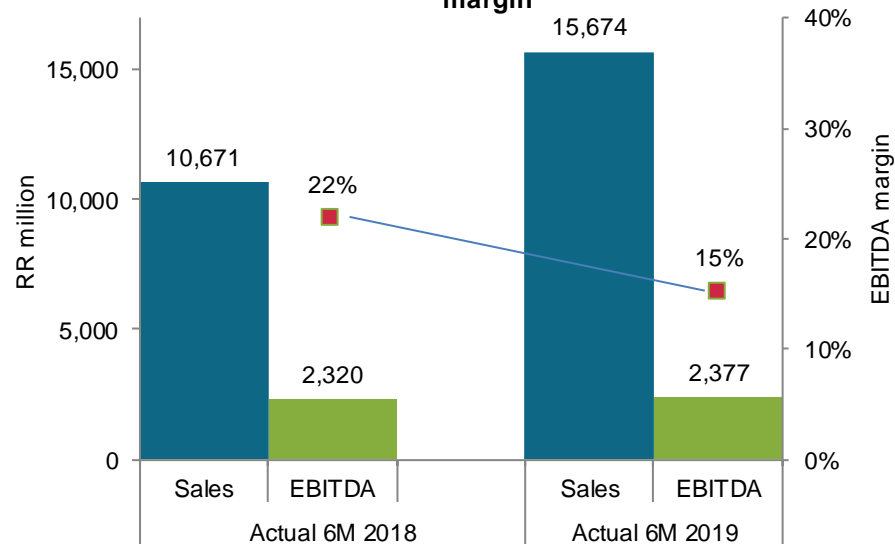
Sales increased (RR +5,004 million, +47%):

- Higher stock has been accumulated by the end of 2018 (650 ths tn vs normal 450 ths tn) in view of expected prices growth in 1H 2019.
- Sugar sales revenue increased by RR 4,790 million mainly due to sales volume increase by 127 ths tn (+39%);
- By-products sales revenue increased by RR 258 million due to beat pulp and molasses selling prices increase.

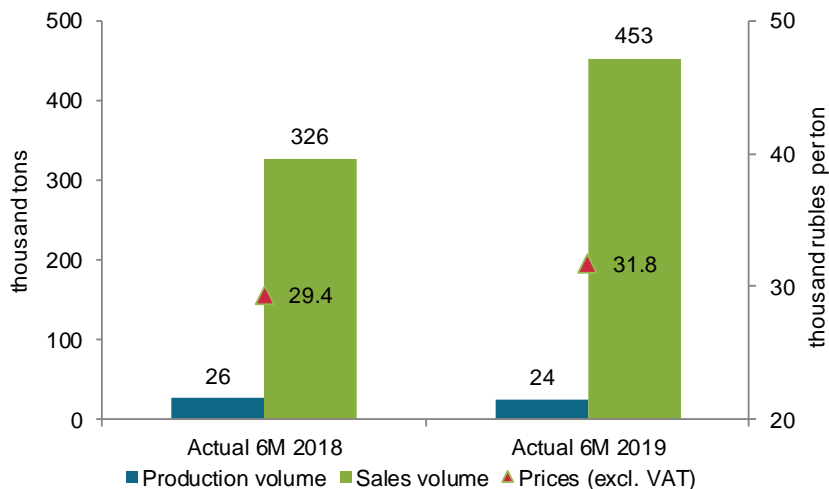
Adjusted EBITDA increased (RR -57 million, -2%, margin -7 pp). EBITDA margin decreased due to two main factors:

- Sugar beet purchase prices growth by 39% (due to high sugar price during production season Aug'18 – Dec'18);
- Selling prices drop in Jan'19-Jun'19 due to market expectations of sugar overproduction in Russia.

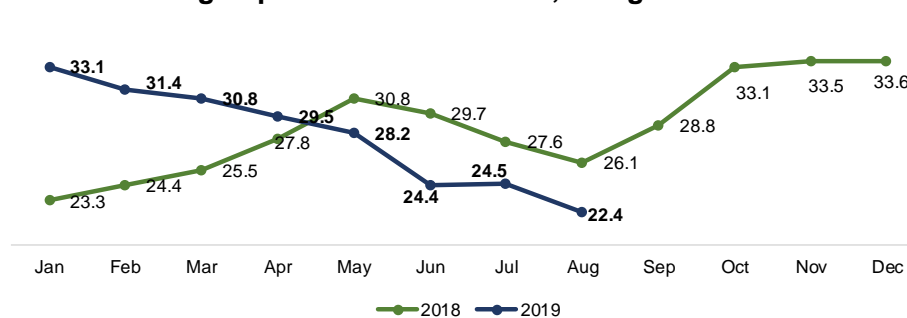
Sugar: sales, Adjusted EBITDA and Adjusted EBITDA margin



Sugar: volumes and prices



Sugar: price ISCO-Krasnodar, RR/kg excl. VAT



AGRICULTURE KEY INDICATORS ACTUAL Q2 2019 VS ACTUAL Q2 2018 (IFRS)

Comments

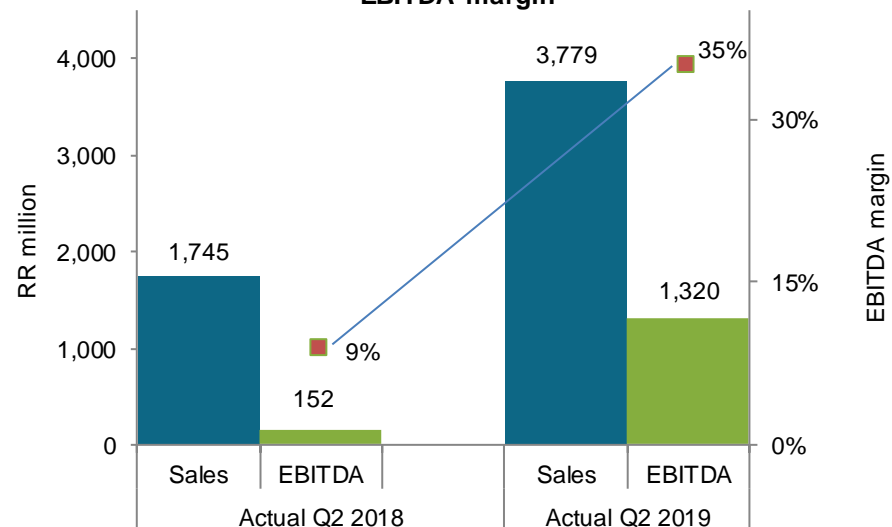
Sales (RR +2,034 million, +117%):

- Sales increased thanks to higher sales volumes and sales prices of all crops (except for sales prices of sunflower and soybean) in Q2 2019 vs 2018.
- Higher sales volume of barley and soybean were resulted by pushing sales timing in 2019 towards Q2.

Adjusted EBITDA (RR +1,168 million, +768%, margin +26 pp):

- Increase in gross profit (excl. effect of biological assets and agricultural produce revaluation and depreciation) as a result of higher sales prices of all crops.

Agriculture: sales, Adjusted EBITDA and Adjusted EBITDA margin



Agriculture: sales volumes and prices

Item	Sales volume, thousand tons				Average price (excl. VAT), ths			
	Actual Q2 2019	Actual Q2 2018	Variances		Actual Q2 2019	Actual Q2 2018	Variances	
			Units	%			Units	%
wheat	83	74	8	11	12.9	7.6	5.3	70
barley	72	47	25	52	11.0	7.8	3.2	41
corn	40	34	5	16	12.6	9.5	3.1	32
sunflower	8	1	7	682	18.8	18.8	(0.1)	(0.3)
soybean	91	14	78	572	19.2	23.8	(4.6)	(19)
other	2	3	(0.4)	(15)	6.9	3.4	3.5	102

Comments

Sales (RR +6,122 million, +191%):

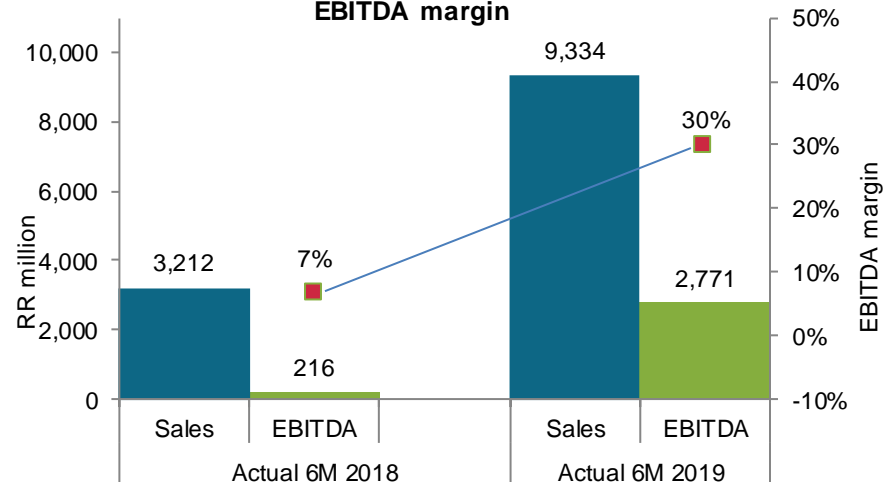
- Higher crops sales volumes were affected by management decision to postpone sales from the end of 2018 to Q1 2019 mainly due to expected increase in selling prices

Adjusted EBITDA (RR +2,555 million, +1,183%, margin +23 pp):

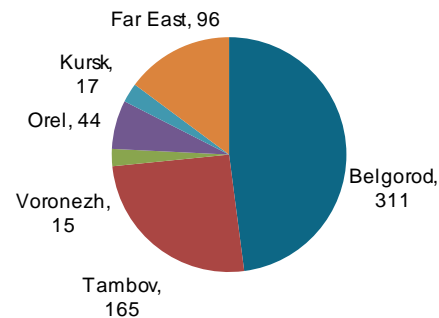
- Increase in gross profit (excl. effect of biological assets and agricultural produce revaluation and depreciation) as a result of higher sales prices of crops;

As at 30 June 2019 the Group's area of controlled land stands at 648 ths ha (30 June 2018: 687 ths ha), including 560 ths ha of cultivated land (30 June 2018: 564 ths ha).

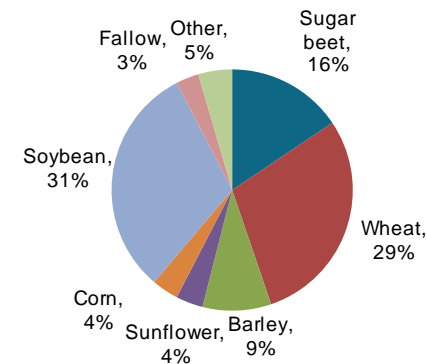
Agriculture: sales, Adjusted EBITDA and Adjusted EBITDA margin



Total land resources by region as of 30 June 2019, ths ha



Arable land structure - harvest of Q2 2019



Agriculture: sales volumes and prices

Item	Sales volume, thousand tons				Average price (excl. VAT), ths rur/tn			
	Actual 6M 2019	Actual 6M 2018	Variances		Actual 6M 2019	Actual 6M 2018	Variances	
			Units	%			Units	%
sugar beet	-	2	n/a	-	-	1.0	n/a	-
wheat	262	113	149	131	12.8	7.2	5.7	79
barley	121	79	41	52	11.2	7.3	3.9	54
corn	125	76	49	64	12.1	9.5	2.7	28
sunflower	8	3	5	182	18.8	18.5	0.3	2
soybean	130	31	99	324	20.3	21.8	(1.5)	(7)
other	5	6	(1)	(23)	6.0	5.4	0.6	11

OIL & FATS

KEY INDICATORS ACTUAL Q2 2019 VS ACTUAL Q2 2018 (IFRS)

Comments

Sales (RR +13,857 million, +250%: EZHK RR +9,266 million, +427%; SAPP RR +8,447 million, +272%; Far East RR -298 million, -26% and Eliminations RR -3,558 million, +405%):

- Oil & Fats sales increased by RR 13,935 million (+250%) as a result of tolling scheme with SolPro assets: increase in sales volumes of bulk and bottled oil and industrial fats.

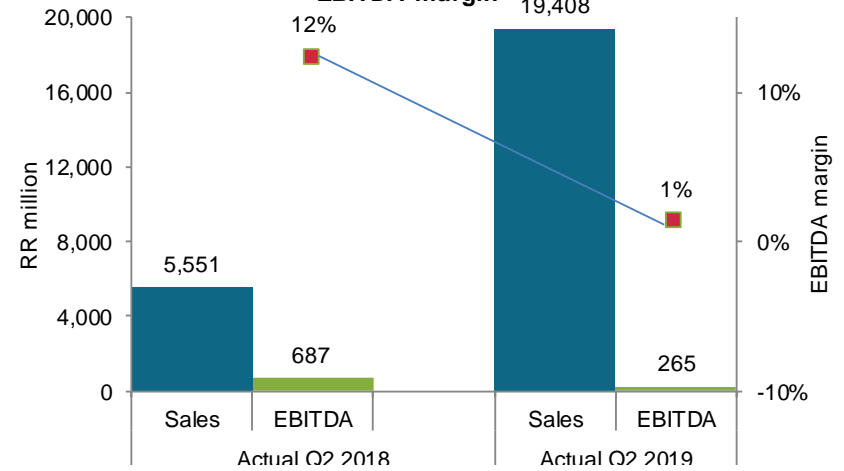
Adjusted EBITDA (RR -422 million, -61% margin -11 pp) :

- EBITDA margin decreased to 1% as all sales have been transferred to Rusagro, while profit remains on SolPro entities and has been further withdrawn through interest income reflected in Other segment below EBITDA. Starting from July 2019 all the SolPro plants are rented by Rusagro and margin will be reflected in Rusagro EBITDA.
- RR -268 million of increase in SG&A expenses is related to growth in employees number due to SolPro personnel added to EZhK in Q1 2019.
- Decrease in selling prices for meal due to lower prices both in sunflower and soy sector.
- Loss in Far East due to high prices of soya in the Far East and low prices in Central Russia.

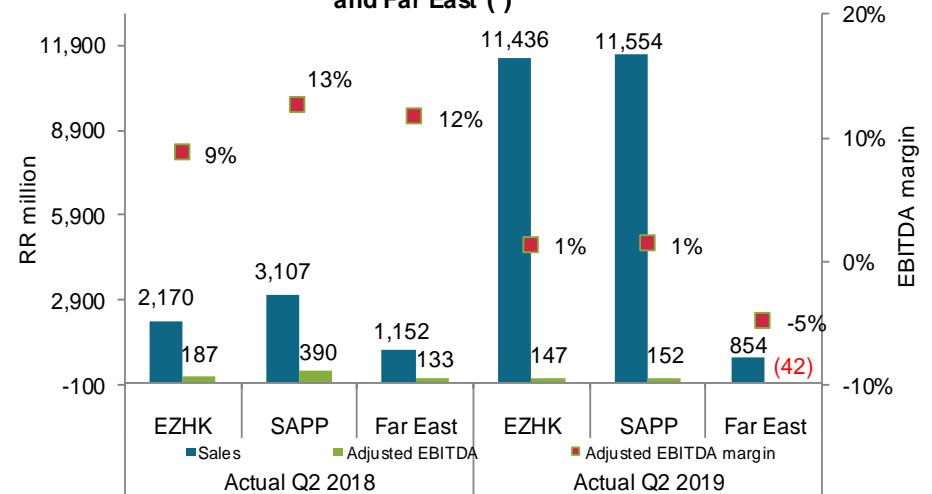
Oil&Fat: sales volumes and prices

Item	Sales volume, ths tonnes				Average price (excl. VAT), ths rur/tn			
	Q2 2019	Q2 2018	Variances		Q2 2019	Q2 2018	Variances	
			Units	%			Units	%
mayonnaise	37	11	26	243	80.2	81.5	(1.3)	(2)
margarine	10	6	4	70	80.7	82.3	(1.6)	(2)
bottled oil	36	16	20	122	52.7	54.0	(1.3)	(2)
industrial fats	62	3	59	2,360	48.9	48.2	0.7	1
bulk oil	169	38	131	344	44.4	45.2	(0.8)	(2)
meal	168	67	101	149	14.1	20.6	(6.4)	(31)

Oil & Fats: sales, Adjusted EBITDA and Adjusted EBITDA margin



Oil & Fats: sales and Adjusted EBITDA EZHK, SAPP and Far East (*)



OIL & FATS

KEY INDICATORS ACTUAL 1H 2019 VS ACTUAL 1H 2018 (IFRS)

Comments

Sales (RR +26,308 million, +262%: EZHK RR +16,937 million, +439%; SAPP RR +16,737 million, +315%; Far East RR -356 million, -17% and Eliminations RR -7,010 million, +583%).

- Oil & Fats sales increased as a result of tolling scheme with SolPro assets and, as result, higher volumes of bulk and bottled oil and industrial fats sold.

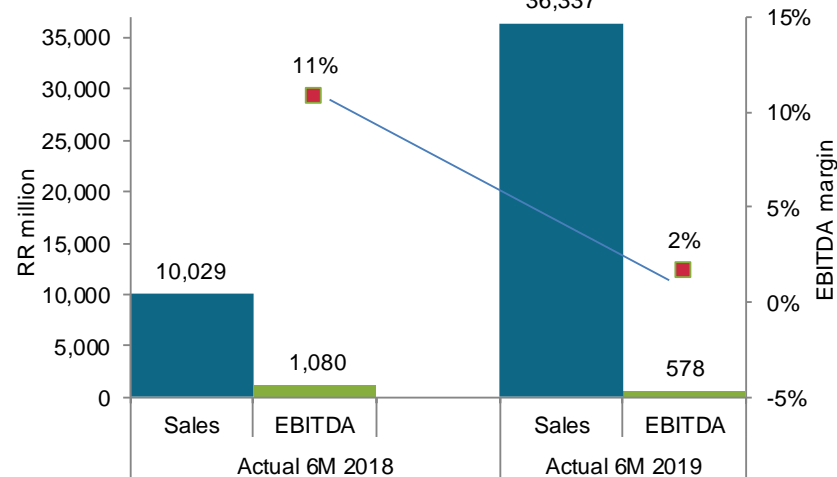
Adjusted EBITDA (RR -502 million, -46% margin -9 pp):

- EBITDA margin decreased to 2% as all sales have been transferred to Rusagro, while profit remains on SolPro entities and has been further withdrawn through interest income reflected in Other segment below EBITDA. Starting from July 2019 all the SolPro plants are rented by Rusagro and margin will be reflected in Rusagro EBITDA.
- RR -394 million of increase in SG&A expenses is related to growth in employees number due to SolPro personnel added to EZhK in Q1 2019.
- Decrease in selling prices for meal due to lower prices both in sunflower and soy sector.
- Loss in Far East due to high prices of soya in the Far East and low prices in Central Russia.

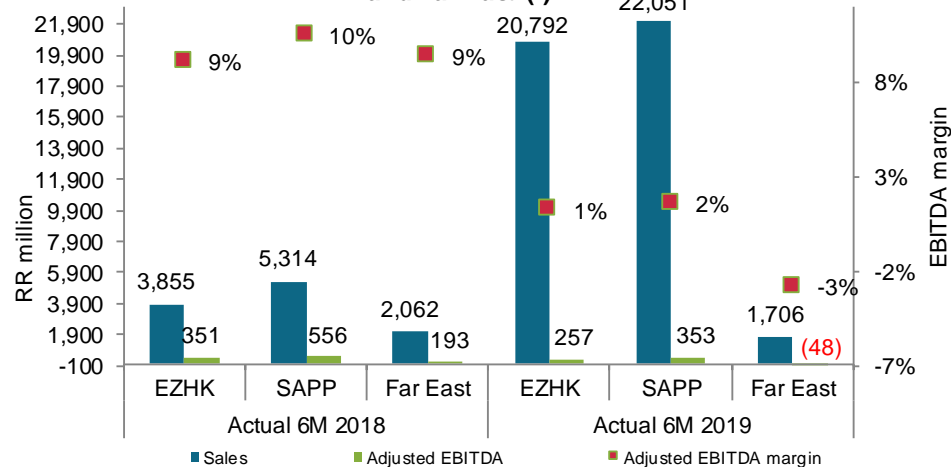
Oil&Fat: sales volumes and prices

Item	Sales volume, ths tonnes				Average price (excl. VAT), ths rur/tn			
	30 June 2019	30 June 2018	Variances		30 June 2019	30 June 2018	Variances	
			Units	%			Units	%
mayonnaise	63	20	42	206	79.9	80.6	(0.7)	(1)
margarine	20	14	6	47	81.0	79.5	1.5	2
bottled oil	72	25	47	189	52.5	53.9	(1.4)	(3)
industrial fats	106	4	103	2,932	50.0	48.8	1.2	2
bulk oil	317	74	243	330	44.0	43.2	0.8	2
meal	334	133	201	152	15.1	18.1	(3.0)	(16)

Oil & Fats: sales, Adjusted EBITDA and Adjusted EBITDA margin



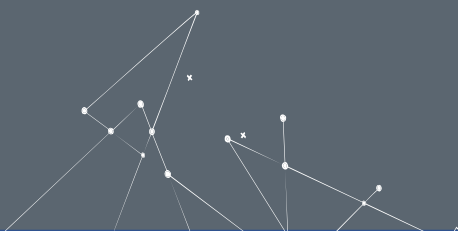
Oil & Fats: sales and Adjusted EBITDA EZHK, SAPP and Far East (*)





SECTION 3

ADDITIONAL INFORMATION



ADJUSTED EBITDA 1H 2019 (IFRS) BREAKDOWN BY DIVISIONS ROS AGRO PLC

	RR million						
6M 2019	Sugar	Meat	Agriculture	Oil and Fat	Other	Elimination	Total
Sales	15,674	11,171	9,334	36,337	3,107	(2,075)	73,548
Net gain / (loss) on revaluation of biological assets and agricultural produce	-	(256)	(2,795)	-	-	(861)	(3,911)
Cost of sales	(12,464)	(8,930)	(5,230)	(32,281)	(2,826)	3,241	(58,490)
<i>incl. Depreciation</i>	(967)	(1,264)	(658)	(229)	(4)	(6)	(3,128)
Net gain / (loss) from trading derivatives	(6)	-	-	-	(0)	-	(6)
Gross profit / (loss)	3,204	1,986	1,309	4,056	281	305	11,141
General and administrative expenses, Distribution and selling expenses	(1,834)	(944)	(2,183)	(3,769)	(1,101)	127	(9,703)
General and administrative expenses	(723)	(577)	(591)	(741)	(942)	151	(3,423)
Distribution and selling expenses	(1,111)	(367)	(1,592)	(3,028)	(159)	(24)	(6,281)
<i>incl. Depreciation</i>	(40)	(31)	(120)	(62)	(11)	6	(259)
Dep in General and administrative expenses	(38)	(28)	(96)	(27)	(11)	-	(200)
Dep in Distribution and selling expenses	(2)	(3)	(24)	(35)	(1)	6	(59)
Other operating (expenses)/ income, net	315	140	(108)	(209)	10,068	(9,893)	312
<i>incl. Reimbursement of operating costs (government grants)</i>	-	2	72	-	-	-	73
Operating profit / (loss)	1,685	1,182	(982)	77	9,247	(9,461)	1,749
Adjustments:							
Depreciation included in Operating Profit	1,007	1,295	778	291	15	-	3,387
Other operating income, net	(315)	(140)	108	209	(10,068)	9,893	(312)
Reimbursement of operating costs (government grants)	-	2	72	-	-	-	73
Net gain / (loss) on revaluation of biological assets and agricultural produce	-	256	2,795	-	-	861	3,911
Adjusted EBITDA	2,377	2,594	2,771	578	(805)	1,293	8,809

ADJUSTED EBITDA 1H 2018 (IFRS)

BREAKDOWN BY DIVISIONS

ROS AGRO PLC

							RR million
6M 2018	Sugar	Meat	Agriculture	Oil and Fat	Other	Elimination	Total
Sales	10,671	9,417	3,212	10,029	114	(628)	32,815
Net gain / (loss) on revaluation of biological assets and agricultural produce	-	(88)	(618)	-	-	(195)	(900)
Cost of sales	(7,565)	(6,886)	(2,083)	(7,696)	(93)	485	(23,839)
<i>incl. Depreciation</i>	(1,057)	(1,035)	(204)	(176)	(0)	(7)	(2,480)
Net gain / (loss) from trading derivatives	5	-	-	-	-	-	5
Gross profit / (loss)	3,110	2,444	510	2,332	21	(338)	8,080
General and administrative expenses, Distribution and selling expenses	(1,897)	(746)	(1,254)	(1,495)	(512)	(68)	(5,971)
General and administrative expenses	(806)	(470)	(611)	(385)	(477)	106	(2,642)
Distribution and selling expenses	(1,090)	(276)	(643)	(1,110)	(35)	(174)	(3,329)
<i>incl. Depreciation</i>	(49)	(24)	(77)	(66)	(13)	7	(222)
Dep in General and administrative expenses	(46)	(23)	(65)	(32)	(13)	-	(180)
Dep in Distribution and selling expenses	(3)	(1)	(12)	(34)	-	7	(43)
Other operating (expenses)/ income, net	47	102	(68)	(26)	10,840	(10,919)	(23)
<i>incl. Reimbursement of operating costs (government grants)</i>	-	-	60	-	-	-	60
Operating profit / (loss)	1,261	1,800	(811)	811	10,350	(11,324)	2,086
Adjustments:							
Depreciation included in Operating Profit	1,107	1,059	280	243	13	-	2,702
Other operating income, net	(47)	(102)	68	26	(10,840)	10,919	23
Reimbursement of operating costs (government grants)	-	-	60	-	-	-	60
Net gain/ (loss) on revaluation of biological assets and agricultural produce	-	88	618	-	-	195	900
Adjusted EBITDA	2,320	2,844	216	1,080	(477)	(211)	5,772

STATEMENT OF CASH FLOWS ACCORDING TO MANAGEMENT VIEW (NOT IFRS PRESENTATION) ROS AGRO PLC

	RR million			
	Actual 1H 2019	Actual 1H 2018	Variances	
			Units	%
Cash flows from operating activities				
Profit before income tax	3,381	2,733	648	24
<i>Adjustments for non-cash and non-operating (income)/expenses, net:</i>				
Depreciation and amortization	4,176	3,814	362	9
Interest expense	2,717	1,589	1,128	71
Government grants	(332)	(754)	422	56
Interest income	(3,988)	(1,815)	(2,173)	(120)
Loss/ (gain) on disposal of property, plant and equipment	93	15	79	532
Net (gain) / loss on revaluation of biological assets and agricultural produce	3,911	900	3,011	334
Change in provision for net realisable value of inventory	(39)	(66)	28	42
Change in provision for impairment of receivables and prepayments	72	8	64	850
Foreign exchange (gain) / loss, net	20	155	(135)	(87)
Lost / (reversal of) harvest write-off	83	2	81	3,622
Net (gain) / loss from bonds held for trading	23	8	15	183
Change in provision for impairment of advances paid for property, plant and equipment	29	(35)	64	-
Loss / (gain) on disposal of subsidiaries, net	(365)	-	(365)	-
Other non-cash and non-operating expenses, net	(177)	(9)	(167)	(1,789)
Operating cash flow before working capital changes	9,604	6,543	3,062	47
Change in trade and other receivables and prepayments	(2,329)	(106)	(2,223)	(2,096)
Change in other taxes receivable	632	(107)	739	-
Change in inventories and biological assets	4,223	245	3,978	1,623
Change in trade and other payables	6,552	897	5,655	631
Change in other taxes payable	32	64	(32)	(50)
Cash generated from operations	18,714	7,535	11,179	148
Income tax paid	(90)	(229)	139	61
Net cash from operating activities	18,624	7,306	11,318	155

STATEMENT OF CASH FLOWS ACCORDING TO MANAGEMENT VIEW (NOT IFRS PRESENTATION) – CONTINUANCE ROS AGRO PLC

RR million

	Actual 1H 2019	Actual 1H 2018	Variances	
			Units	%
Cash flows from investing activities				
Purchases of property, plant and equipment	(5,644)	(7,084)	1,440	20
Purchases of other intangible assets	(47)	(94)	47	50
Proceeds from sales of property, plant and equipment	142	36	107	297
Purchases of inventories intended for construction	(761)	(798)	37	5
Movement in restricted cash	(277)	1	(278)	-
Proceeds from sale of subsidiaries, net of cash disposed	479	-	479	-
Net cash from investing activities	(6,108)	(7,939)	1,830	23
Cash flows from financing activities				
Proceeds from borrowings	19,753	5,975	13,778	231
Repayment of borrowings	(34,814)	(6,391)	(28,423)	(445)
Interest paid	(2,961)	(1,300)	(1,661)	(128)
Dividends paid to owners Ros Agro PLC	(3,402)	(2,385)	(1,017)	-
Change in cash on bank deposits*	2,595	1,947	648	33
Proceeds from sales of bonds with maturity over three months*	2,324	0	2,324	100
Loans given*	(87)	(1,405)	1,318	n/a
Loans repaid*	1,630	3	1,626	48,145
Interest received*	2,733	1,289	1,444	112
Purchases of non-controlling interest	-	(57)	57	-
Proceeds from government grants	770	592	179	30
Lease payments	7	(18)	25	-
Net cash from financing activities	(11,452)	(1,749)	(9,703)	(555)
Net effect of exchange rate changes on cash and cash equivalents	(114)	63	(177)	-
Net increase/ (decrease) in cash and cash equivalents	949	(2,318)	3,268	-
Cash and cash equivalents at the beginning of the period	1,728	4,860	(3,132)	(64)
Cash and cash equivalents at the end of the period	2,678	2,542	136	5

(*) Including in net cash flows on financial assets related to financial activities.

STATEMENT OF FINANCIAL POSITION (IFRS)

ROS AGRO PLC

	RR million			
	30 June 2019	31 December 2018	Variances	
			Units	%
ASSETS	217,817	223,779	(5,961)	-3
Current assets				
Cash and cash equivalents	2,678	1,728	949	55
Restricted cash	274	0	274	560,039
Short-term investments	5,695	8,551	(2,856)	(33)
Trade and other receivables	8,291	6,226	2,065	33
Prepayments	2,463	2,195	268	12
Current income tax receivable	452	533	(81)	(15)
Other taxes receivable	3,788	4,420	(632)	(14)
Inventories and short-term biological assets	44,437	53,077	(8,639)	(16)
Total current assets	68,079	76,731	(8,652)	(11)
Non-current assets				
Property, plant and equipment	72,027	68,606	3,421	5
Inventories intended for construction	4,003	4,137	(133)	(3)
Goodwill	2,365	2,365	-	-
Advances paid for property, plant and equipment	9,772	9,681	90	1
Long-term biological assets	3,112	2,650	462	17
Long-term investments and receivables	50,297	54,494	(4,197)	(8)
Investments in associates	7	7	-	-
Deferred income tax assets	3,273	1,867	1,407	75
Other intangible assets	4,060	2,203	1,857	84
Other non-current assets	-	215	(215)	(100)
Non-current assets held for sale	821	821	-	-
Total non-current assets	149,738	147,047	2,691	2

STATEMENT OF FINANCIAL POSITION (IFRS)

– CONTINUANCE ROS AGRO PLC

RR million

	30 June 2019	31 December 2018	Variances	
			Units	%
Liabilities and EQUITY	217,817	223,779	(5,961)	(3)
Current liabilities				
Short-term borrowings	17,268	32,514	(15,246)	(47)
Trade and other payables	16,576	12,190	4,386	36
Current income tax payable	117	61	56	92
Other taxes payable	4,069	4,024	45	1
Other current liabilities	-	-	-	-
Total current liabilities	38,030	48,789	(10,758)	(22)
Non-current liabilities				
Long-term borrowings	63,684	62,588	1,096	2
Government grants	8,189	7,311	878	12
Deferred income tax liability	1,570	359	1,211	337
Other non-current liabilities	4,167	2,466	1,702	69
Total non-current liabilities	77,611	72,723	4,887	7
Total liabilities	115,641	121,512	(5,871)	(5)
Equity				
Share capital	12	12	-	-
Treasury shares	(491)	(491)	0	0
Additional paid-in capital	26,965	26,964	0	0
Other reserves	1,327	1,327	-	-
Retained earnings	74,215	74,286	(71)	(0)
Equity attributable to owners of ROS AGRO PLC	102,028	102,099	(71)	(0)
Non-controlling interest	148	168	(20)	(12)
Total equity	102,176	102,267	(91)	(0)